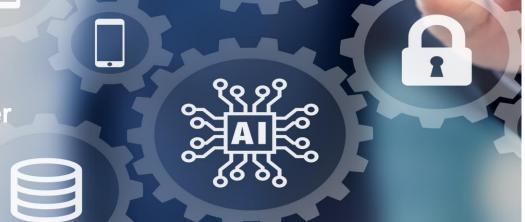
# Real-time fraud detection across digital channels

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Sales Manager
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# In 2014 IBV's Digital Reinvention<sup>TM</sup> study analyzed the shift to the E2E economy

Collaboration and connectedness of consumers and organizations promulgate the E2E economy

COLLABORATION **Organization-centered** economy Producer-driven consumption

Individual- centered economy



Empowered consumer- insight driven customized experience
Two-way consumer engagement

Everyone-to-everyone economy (E2E)



Value creation driven by collaboration and connectedness

Multi-directional communication

Consumers become intrinsic part of organizations

## Digital Reinvention has become necessary now for organizations to succeed



Digitization improves efficiency by applying technology to individual resources or processes.



Digital transformation digitizes whole aspects of a business producing customer experiences that support what individuals need or want. Digital reinvention

Digital Reinvention incorporates digital technologies like never before to create revenues and results via innovative strategies, products and experiences.

# Specifically for banking, E2E economy mandates building frictionless platforms requiring enterprise wide reinvention



**Digitization** in banks involves translating analog processes into digital processes such as online banking or electronic funds transfer



**Digital transformation** in banks involves integrating across multiple digital processes to offer customers individualized experiences, e.g., omni-channel and single view of the customer initiatives



**Digital Reinvention** in banks involves fundamental reimaging of the way bank engages with customers and other stakeholders e.g. constructing deep customer relationships in which a bank orchestrates comprising financial & other associated services to realize customer ambitions and aspirations



## HSBC, Barclays and TSB customers hit by latest digital banking problems

There is growing frustration with the industry following a new wave of disruption for millions of people.



15:13, UK, Friday 28 September 2018



PERSONAL FINANCE

# Fraud cost consumers \$8.8 billion last year, Federal Trade Commission says. That's up 44% from 2021

PUBLISHED WED, MAR 1 2023-10:04 AM EST | UPDATED WED, MAR 1 2023-11:46 AM ES





### 8 Cosmote fined €6 million over 2020 cyber-attack

Greece's largest mobile operator Cosmote was fined €6 million by the Hellenic Data Protection Authority (HDPA) for violation of the data protection laws after a reported data breach. In 2020, the company was hit with a cyber-attack, which saw personal data of 4.8 million customers stolen.

## UK's Tesco Bank Slapped with \$21.4M Fine for 'Foreseeable' Cyber Attack in 2016

By Huw Jones | October 1, 2018



## Digital banking trends add further pressure

## **Digital Transformations**

- Drive for seamless and secure user experiences
- Protect brands and open the door for new growth
- Build trust by seamlessly validating user identities

## **User Engagement**

- Ease of use, speed, and engagement experiences
- Relevant (tailored) context-based services
- Focus on new digital experiences

## Compliance and Regulations

- PSD2 Strong Customer Authentication, open API
- ECB Risk Control and Mitigation
- Instant Payments

# What can happen if you don't manage digital identity risk?

How do you know it's really your customer or employee?

\$6.5 billion to \$7 billion in annual account takeover losses

How do you know your new customer is not a fraudster who stole someone's identity?

More than \$3 billion lost per year to new account fraud

How can you make authentication as painless as possible for your customers, while keeping bad actors out?

US businesses lose more than \$62 billion annually due to poor customer experience.

How can you prevent fraudsters from gaining access and control of customer or employee credentials?

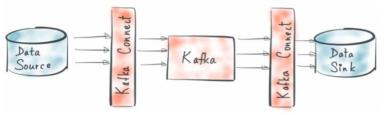
More than 15 billion stolen credentials posted on the dark web

## SECURE +

## 

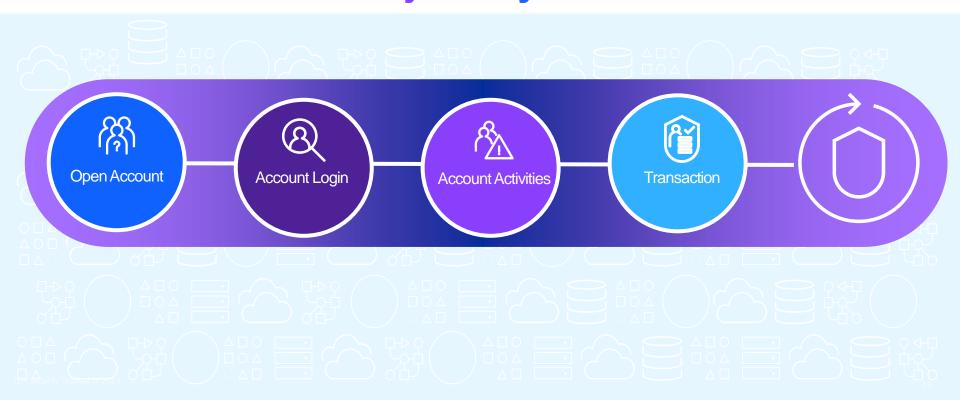
- DATA SURCES -Producers
  - Threat Intelligence FS-ISAC, European Cybersecurity Centre
  - IBM Trusteer PPD
  - IBM Trusteer SDK
- **O DATA CONSUMERS** 
  - Ticketing System
  - Call Center
  - App Server
  - · Core Backend







# Challenges across the customer's digital journey



### What is Trusteer

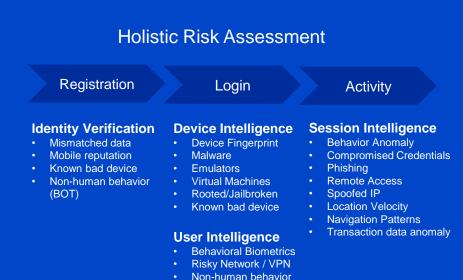
### **Customer Problem**

TRUST users when they register to or use company's digital services, so the business can provide <u>best experience</u> while <u>limiting risk</u> exposure.



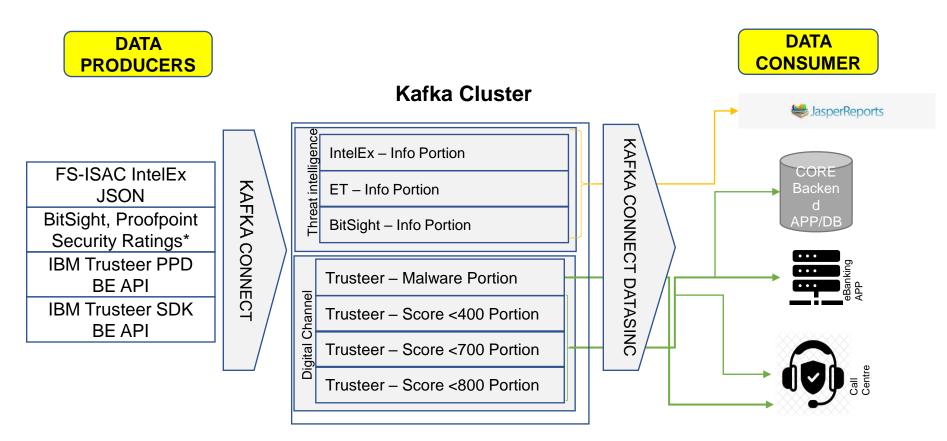
#### **Value**

Trusteer provides an <u>accurate</u> identity risk assessment in real time, analyzing user behavior, device and session risk for detecting **Account Opening Risk** and preventing **Account Takeover (ATO).** 



(BOT)

## Fraud Management Automation on Digital channels



<sup>\*</sup>Optional Per costumer - available are other source connectors

Trusteer and Safer Payments welcome the right customers in, while helping to keep fraudulent activity out

### Uncover omni-channel fraud faster and more effectively



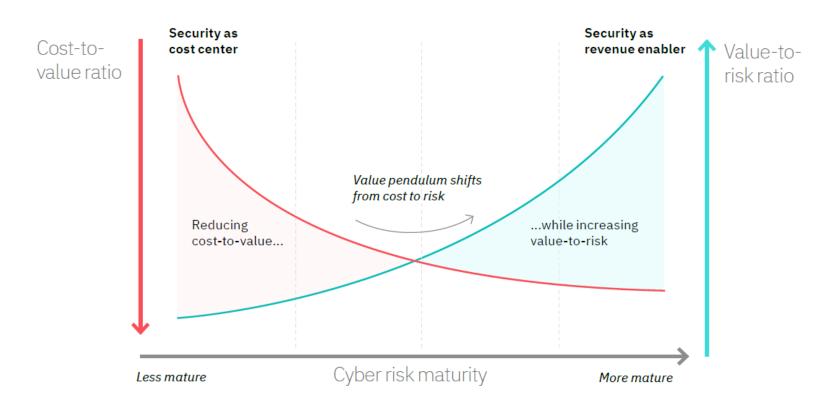
Assess the risks across channels to determine if true users or fraudster

Deliver intelligent fraud detection backed by cognitive technology

Help create a better, customer experience

### Risk awareness pays off

A better understanding and avoidance of security risks power performance.







WHERE CREATIVITY AND TECHNOLOGY INTERSECT

