

## **Beyond 2025:** Super apps and the future of financial services

#### Konstantin Kostadinov

Senior Global Partnerships Director at Rakuten Viber



Trends shaping the future of interactions with clients

Relevance & privacy:

Zero-party data is key

Mobile-only:

A move away from mobile-first

App usage:

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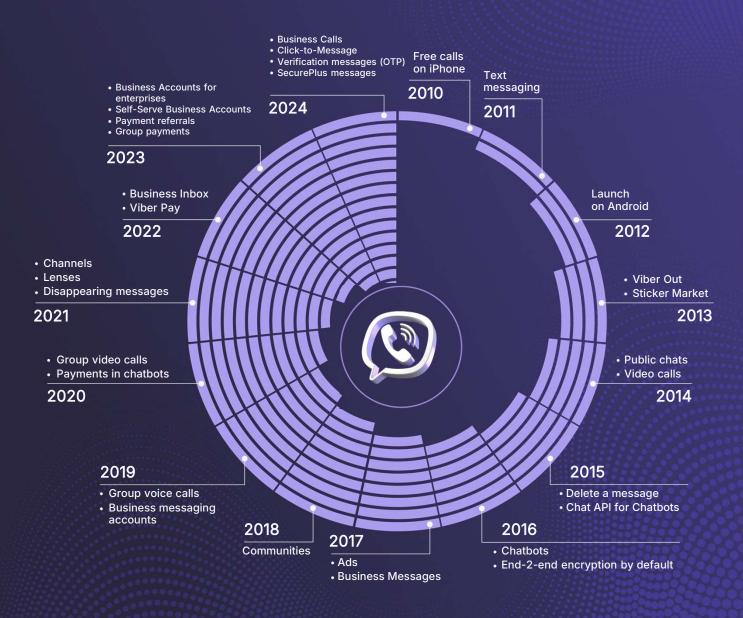
Push towards super apps

Super apps will end up on the **most expensive digital real estate: your phone's first screen** 



1	Video in high quality - https://drive.google.com/file/d/1btFV_pVQ6jSVfLkAYDJkaAiiFQg3Obb/view?usp=sharing
	Sophia Pangani, 4/8/2025

#### Rakuten Viber: From free calls to super app





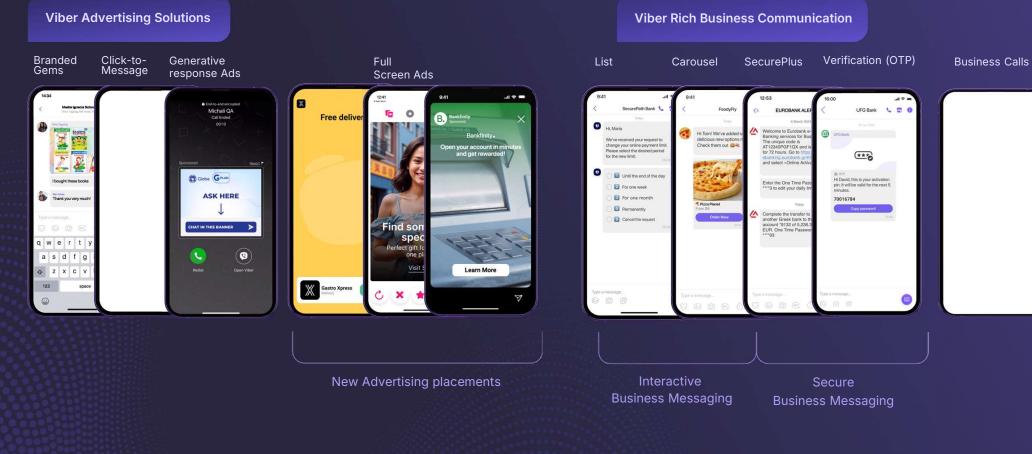
for business

## The super app for all your business needs



for business

#### Supercharge your 2025 toolbox with new solutions



#### Branded Gems: Build exclusive holiday campaigns

Viber Advertising Solutions

## Award-winning product

**Rakuten Viber** 

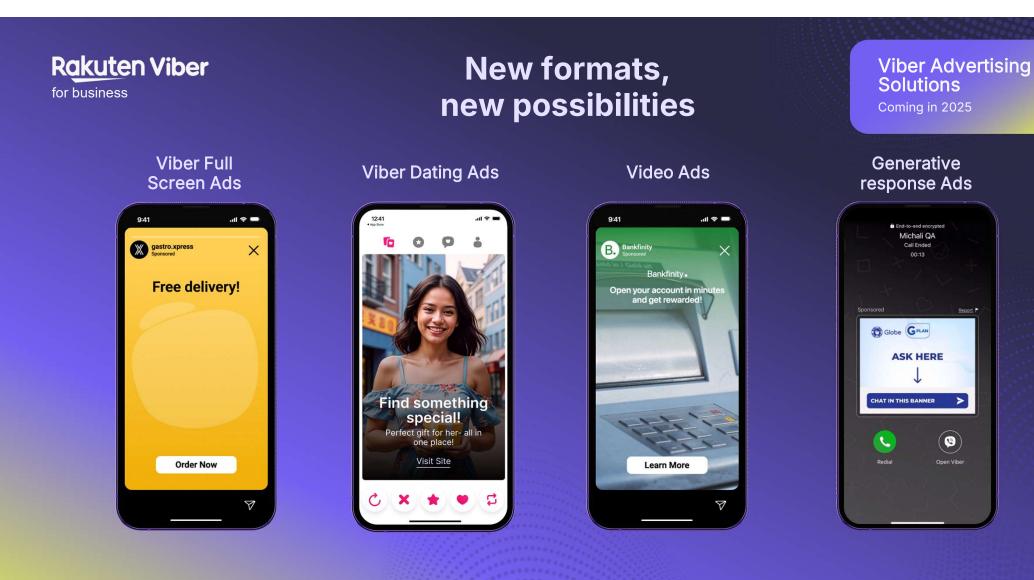
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Keyword-triggered festive animations

Holiday & occasion greetings and phrases

Branded product placement animation to boost visibility

12:45 14:34 Maria Marko < 138 Hey Maria! Did you manage Hey, did you ever try that new to finish everything you needed pizza place we talked about? today? ah, went last weekend! It was Almost! Just a couple of -totally worth it! things left on my list. What about you? Told you! What did you get? Same here. I had a busy morning but got most of it done The classic combo and garlic knots. So good! What about you? How's everything? 2.28 (+) Message  $\odot \$ (+) Message 0 0





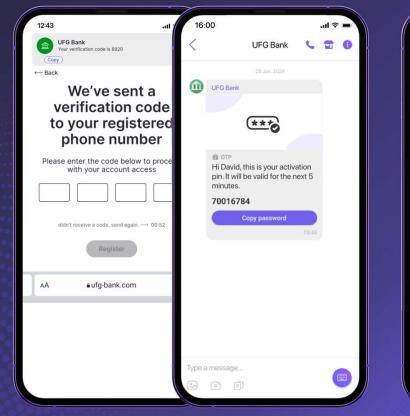
#### Secure Business Messaging: Next-level protection

all 🕆 🗉

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Viber Rich Business Communication







EUROBANK ALERTS 📞 🕤

6 March 2024

Welcome to Eurobank e-

Banking services for Business. The unique code is

AT12345PGF1QX and is valid

ebanking.eurobank.gr/#/login

and select «Online Activation»

Enter the One Time Password

Today

\*\*\*\*3 to edit your daily limit.

Complete the transfer to another Greek bank to the account \*9132 of 5,236.35 EUR, One Time Password:

for 72 hours. Go to https://

12:53

<8

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\*\*\*\*93

Type a message.



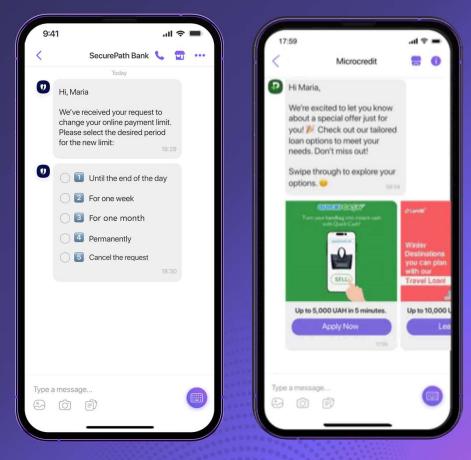
for business

#### Interactive communication: List & Carousel Messages

#### Viber Rich Business Communication Coming in 2025

## Improve customer insights:

Conduct surveys, gather feedback, and guide decisions seamlessly in one message



## Enhance customer experience:

Deliver key information visually in a single message



#### Viber Business Calls

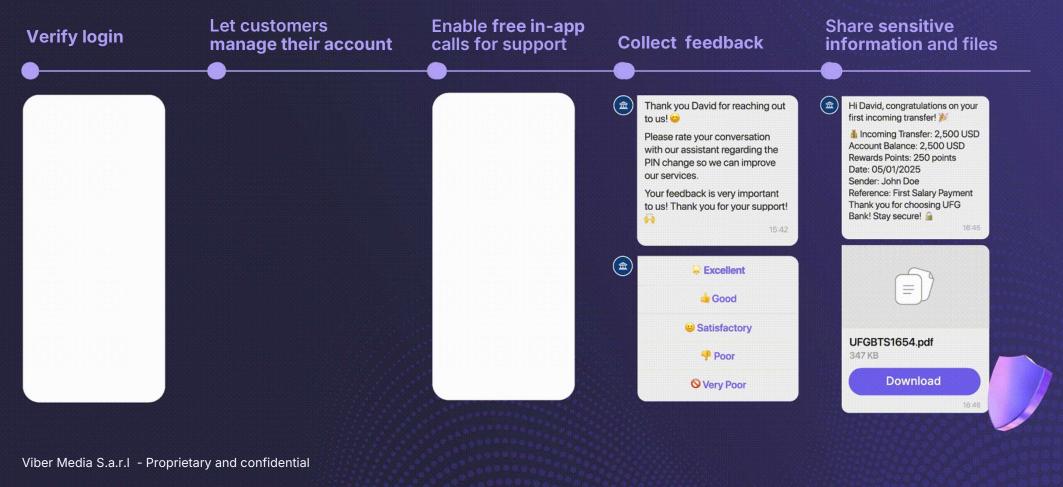
Viber Rich Business Communication

Enhanced customer experience with **free or click calls** worldwide - right in the app

## Enhance customer experience with a super app for banking

**Rakuten Viber** 

for business



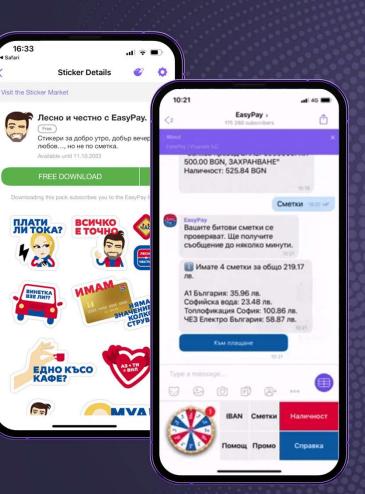
Slide 12	
2	link to video: https://drive.google.com/file/d/1ccnZb_IT3MdIoJeeNTg7OMzM2oCaeyFd/view?usp=sharing Sophia Pangani, 4/7/2025



#### **Success story:**

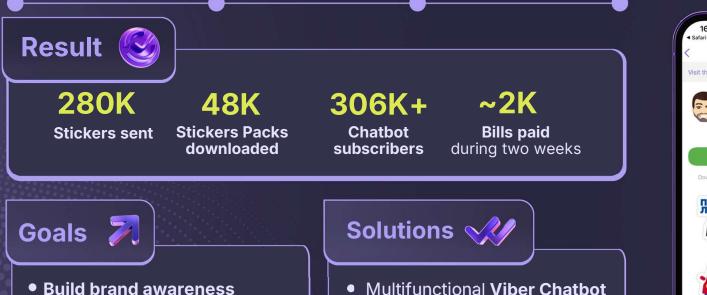


Easy Pay: Driving awareness and payments using promotional tools and Viber Chatbot



**Rakuten Viber** 

for business

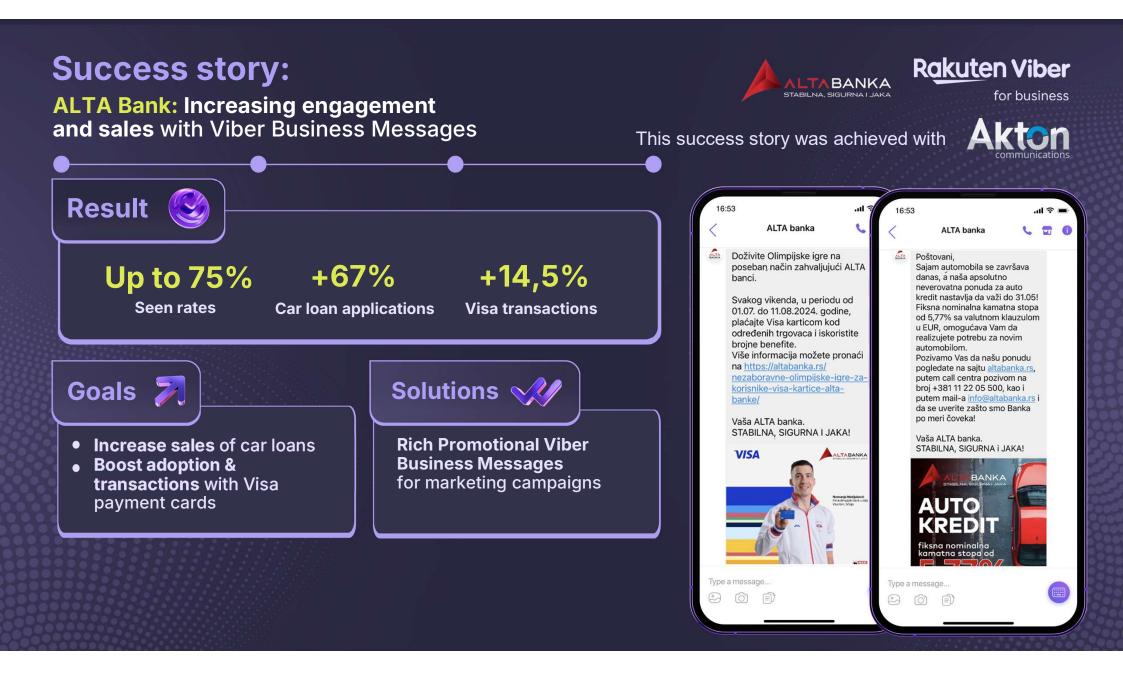


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Complex marketing

campaign

- Build brand awareness
- Reach customers
- Simplify payments



# 1000+ banks & financial companies trust and use Viber for Business







## Thank you!

