

ETRANET SmartPOS
Integrated Vertical
Solutions – Success
Stories



This is ETRANET Group

27 years of experience

12 principal European markets

5 regional offices

Team: 50+ experts and associates



IN THIS PRESENTATION

BILLS success stories

FISCAL success stories

CROWN success stories

TRAVELY success stories

SPARK success stories

EtraPay success stories

About ETRANET Group

Content

Bills – success stories

Bills – SmartPOS cash register solution

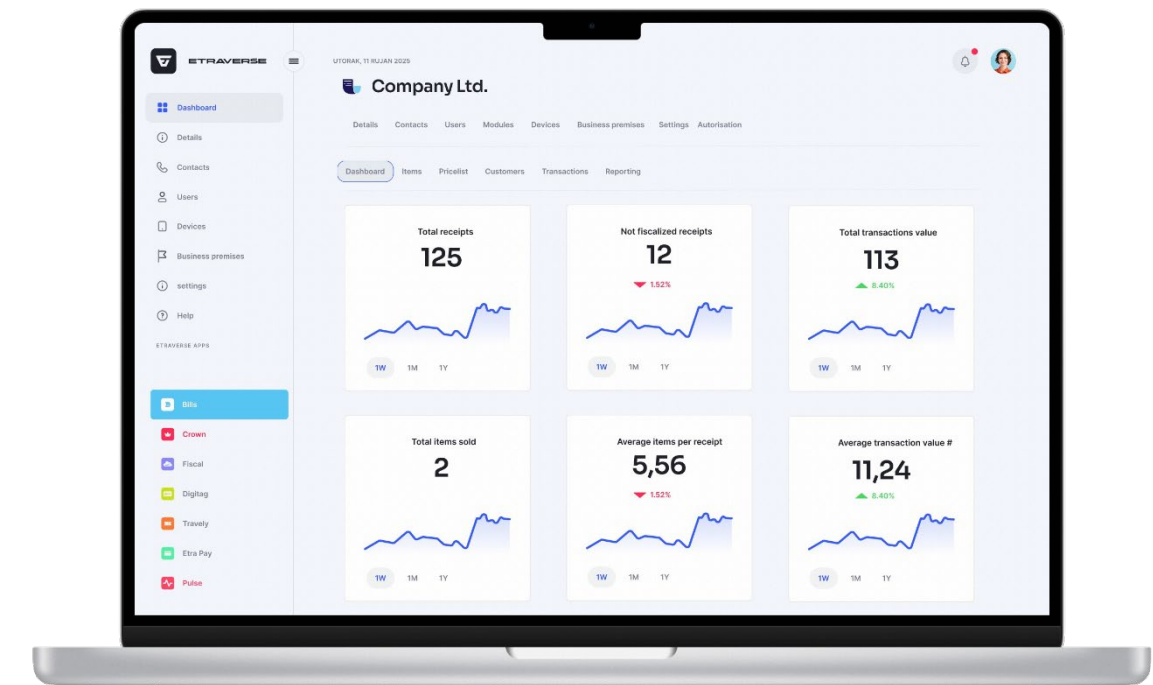
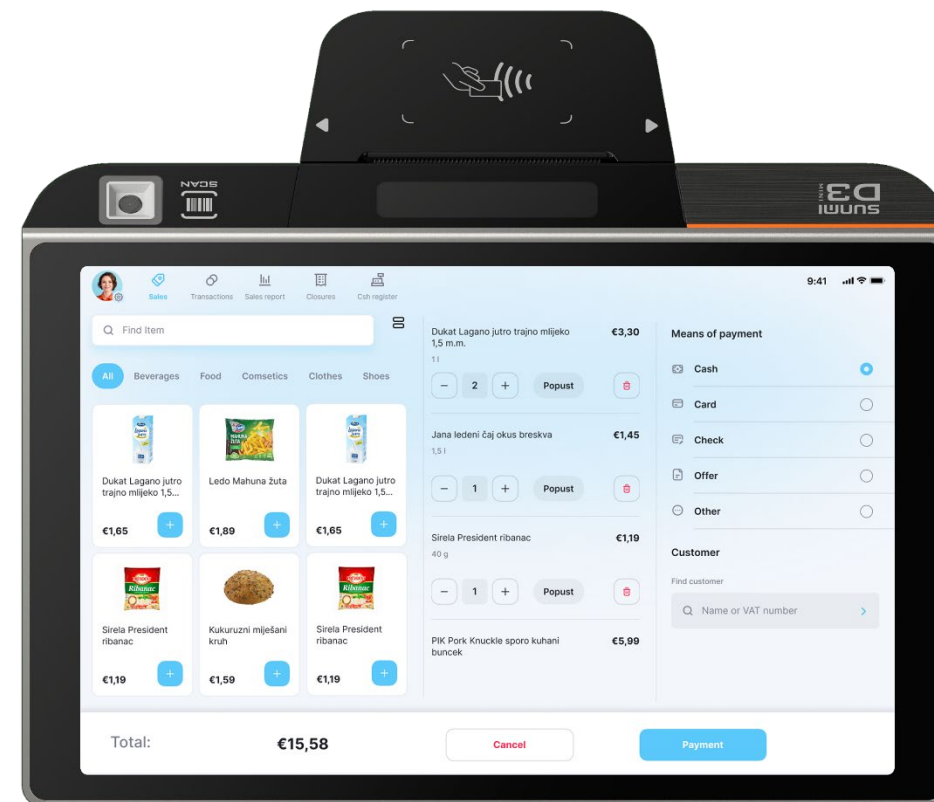
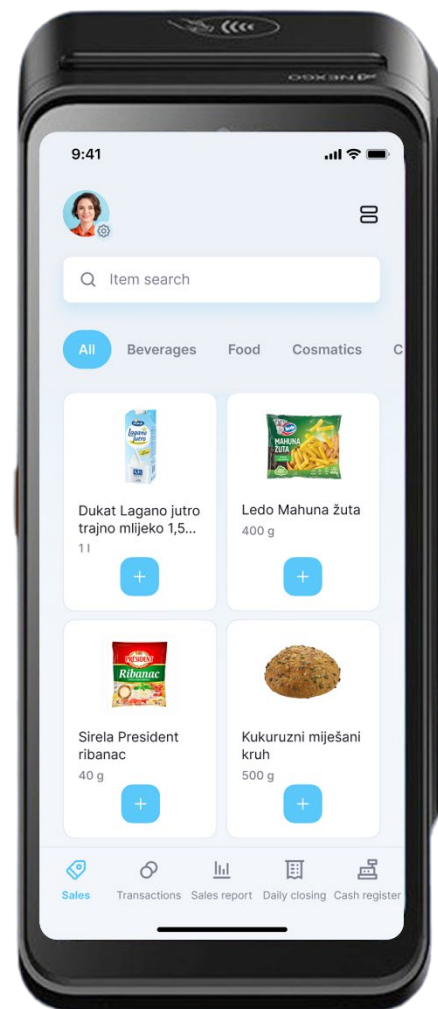
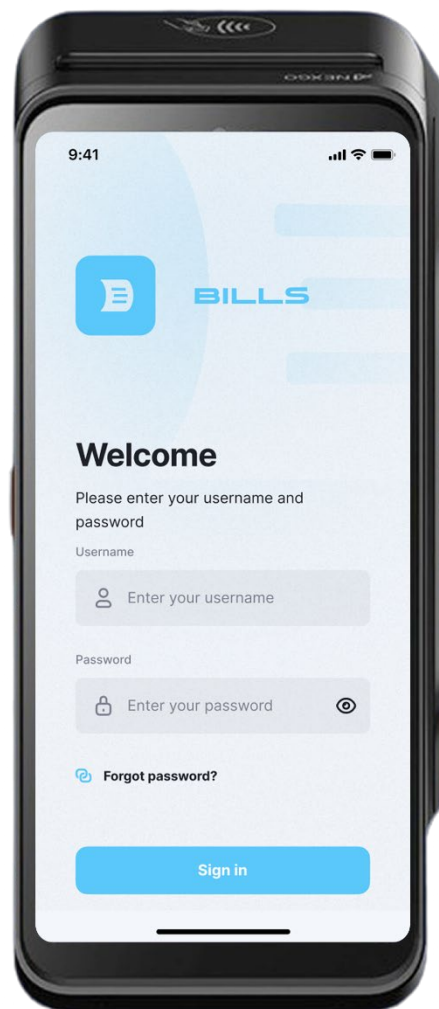
Transforming point-of-sale with fast transactions, powerful analytics, and seamless ecosystem integration



BILLS elements

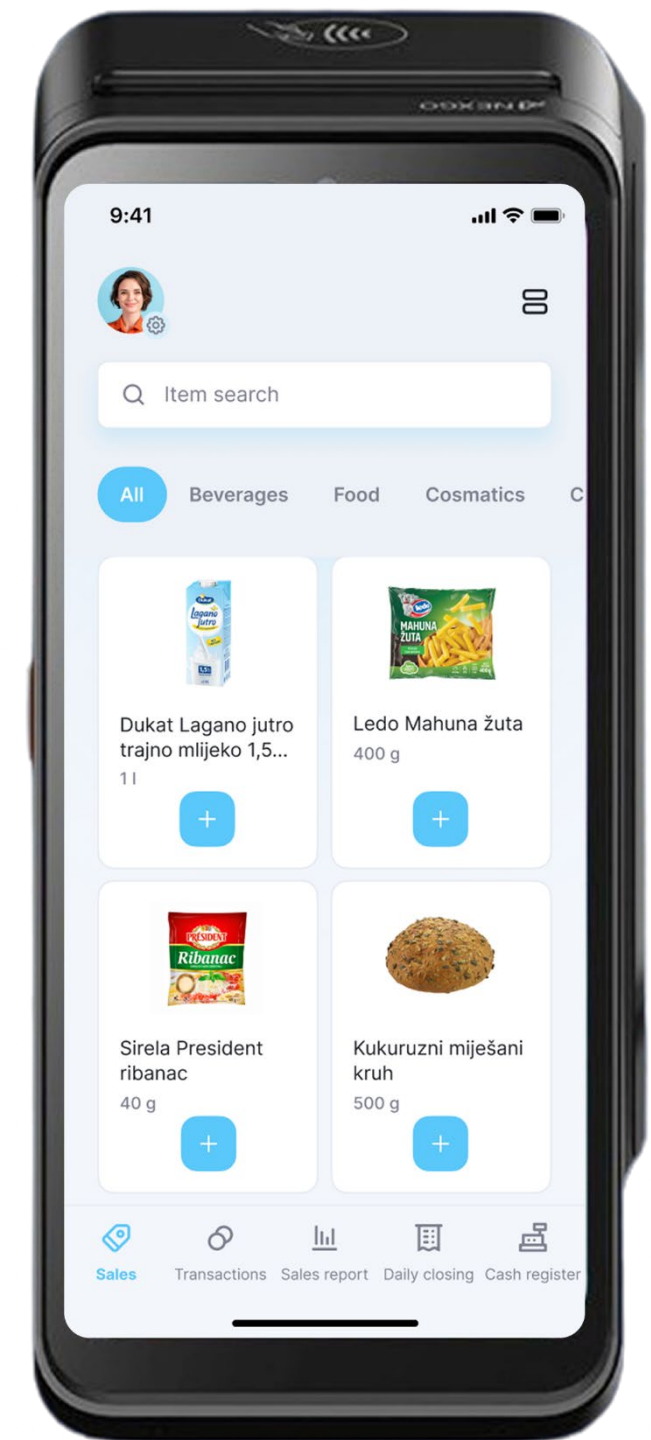
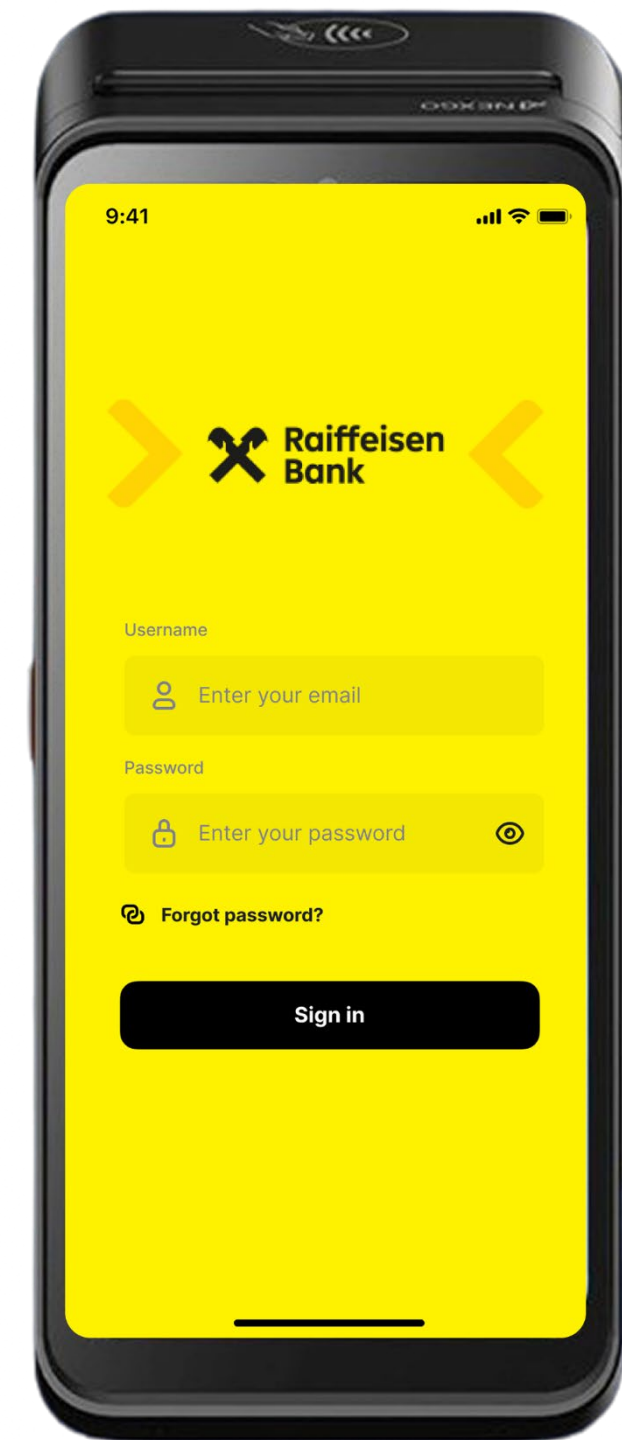
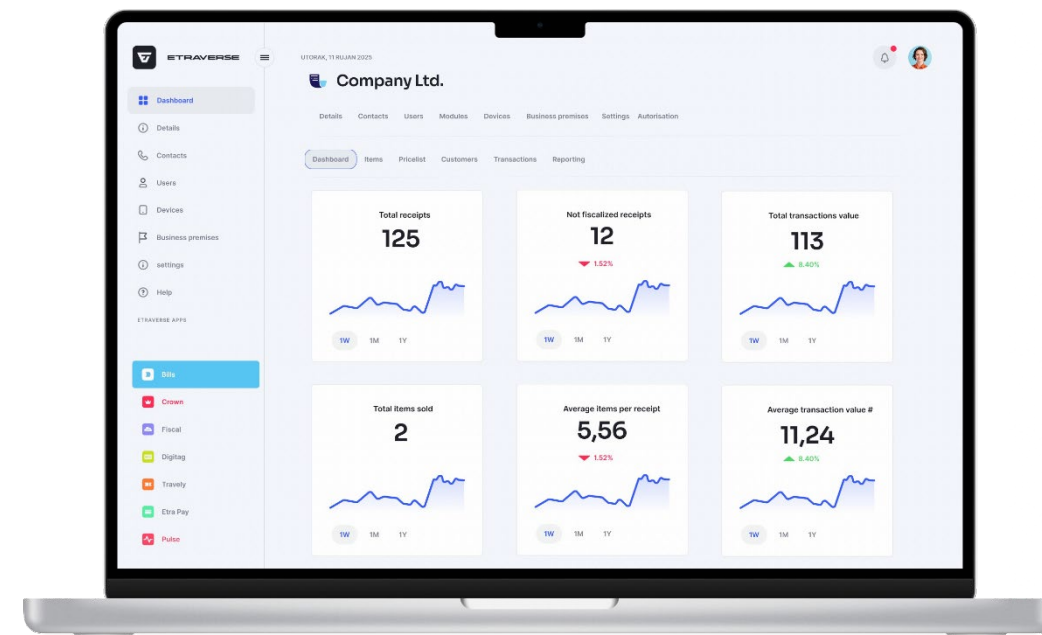
TERMINAL
APPLICATION

SIMPLE MANAGEMENT
SYSTEM WITH ADVANCED
ANALYTICAL FUNCTIONS





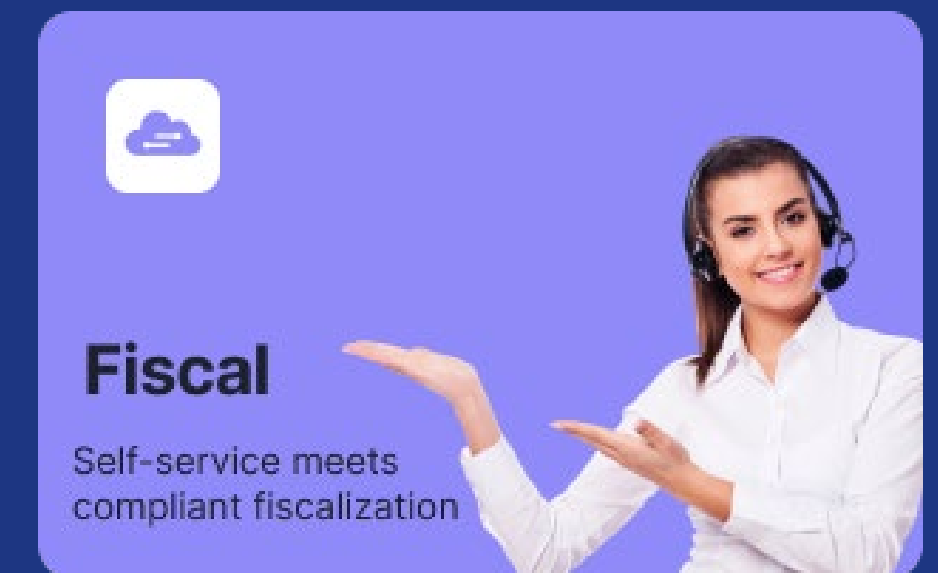
All BILLS elements in
production
ECR integration with
payment application



Fiscal – success stories

Fiscal – self-service meets compliant fiscalization

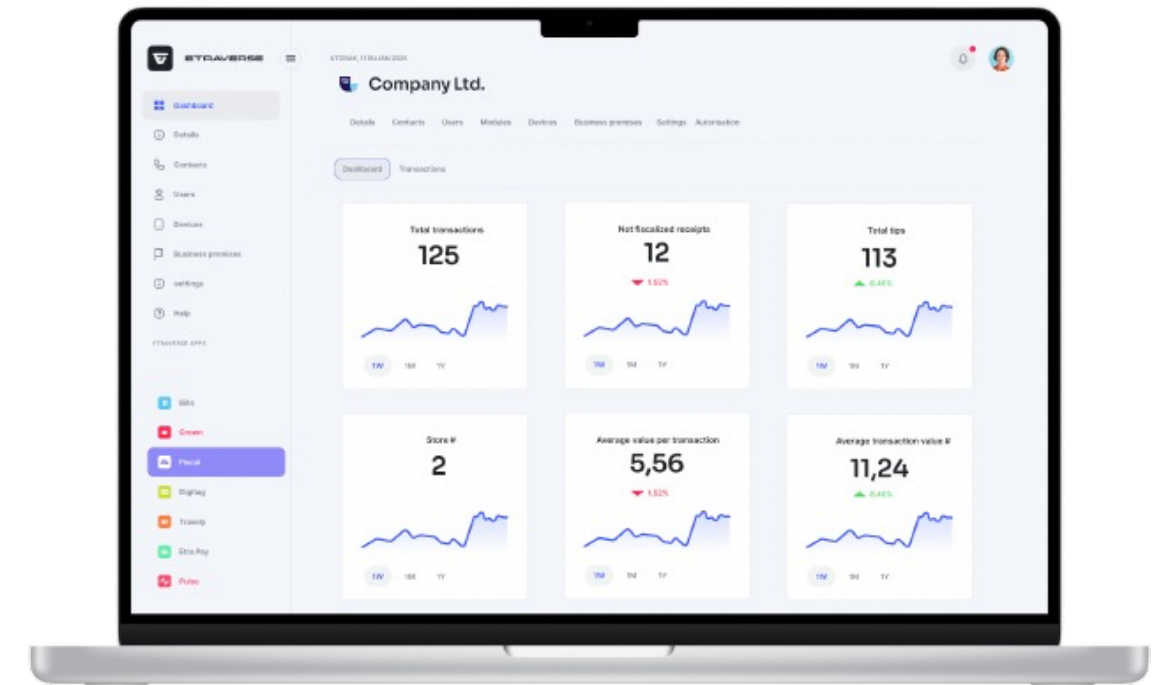
Driving compliant transactions forward, with powerful
analytics and fully integrated fiscal ecosystems



BILLS elements



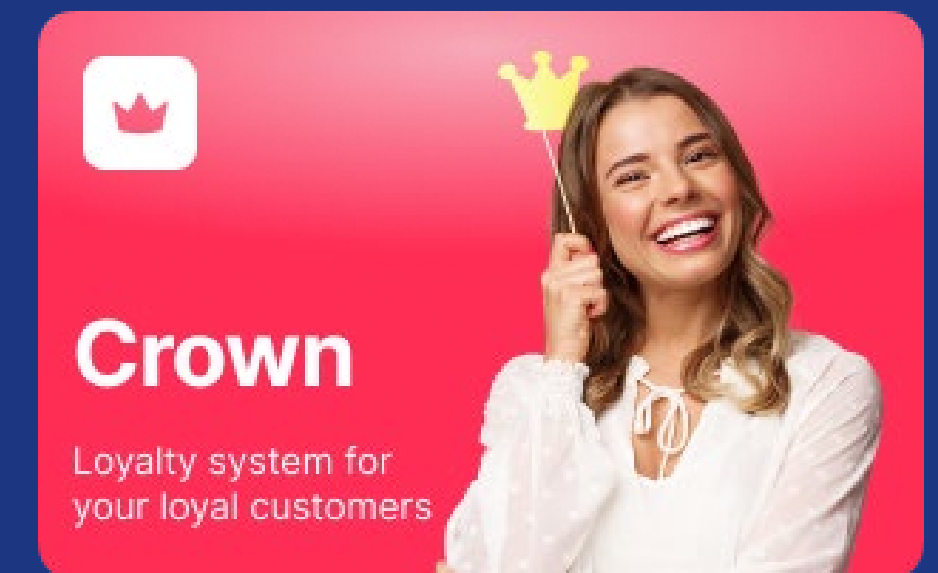
SIMPLE MANAGEMENT SYSTEM WITH ADVANCED ANALYTICAL FUNCTIONS



CROWN – success stories

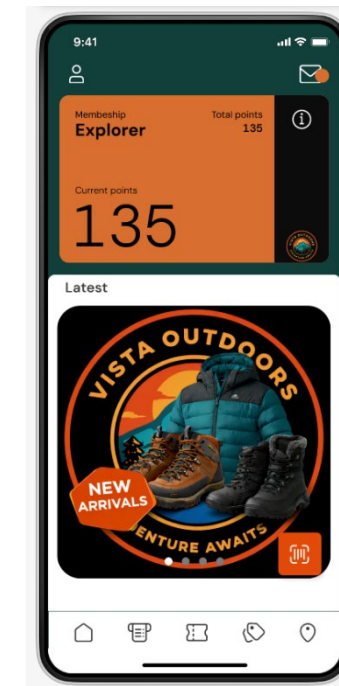
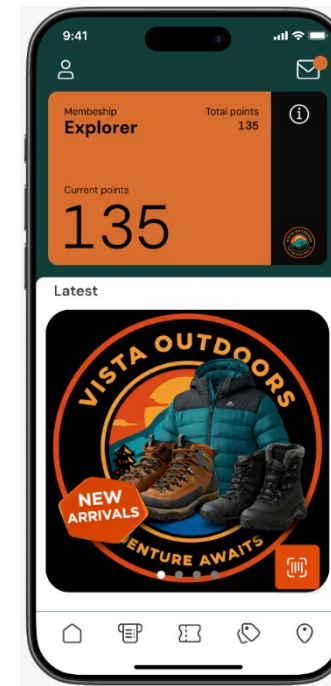
CROWN – modern and advanced loyalty solution

All types of interaction channels and multiple currencies, hybrid loyalty solution, flexible customization options and powerful analytics, supported by AI.



CROWN Loyalty elements

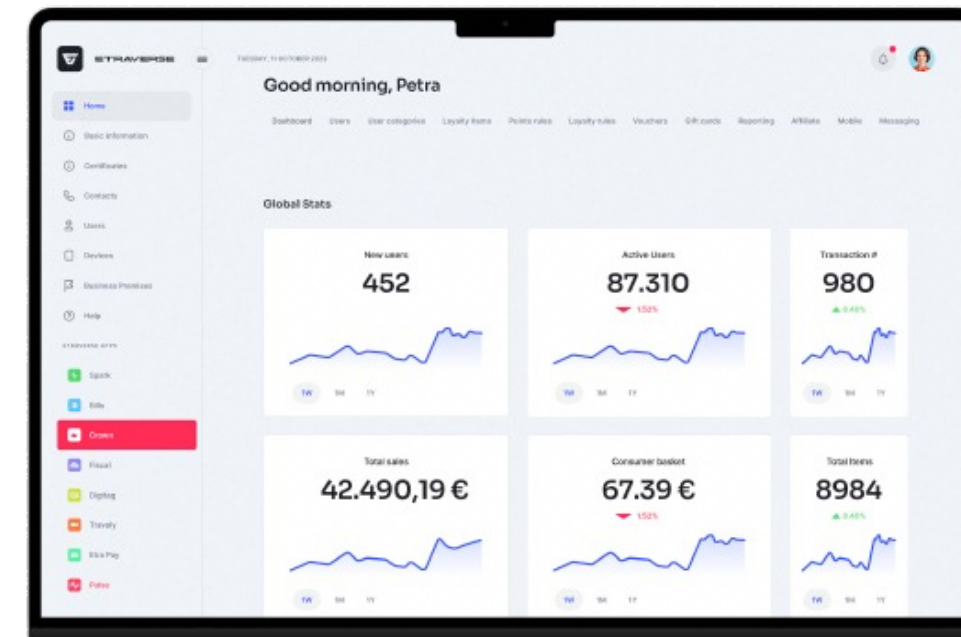
MOBILE LOYALTY
APPLICATION



TRADITIONAL
PHYSICAL
LOYALTY CARDS



SIMPLE MANAGEMENT
SYSTEM WITH ADVANCED
ANALYTICAL FUNCTIONS

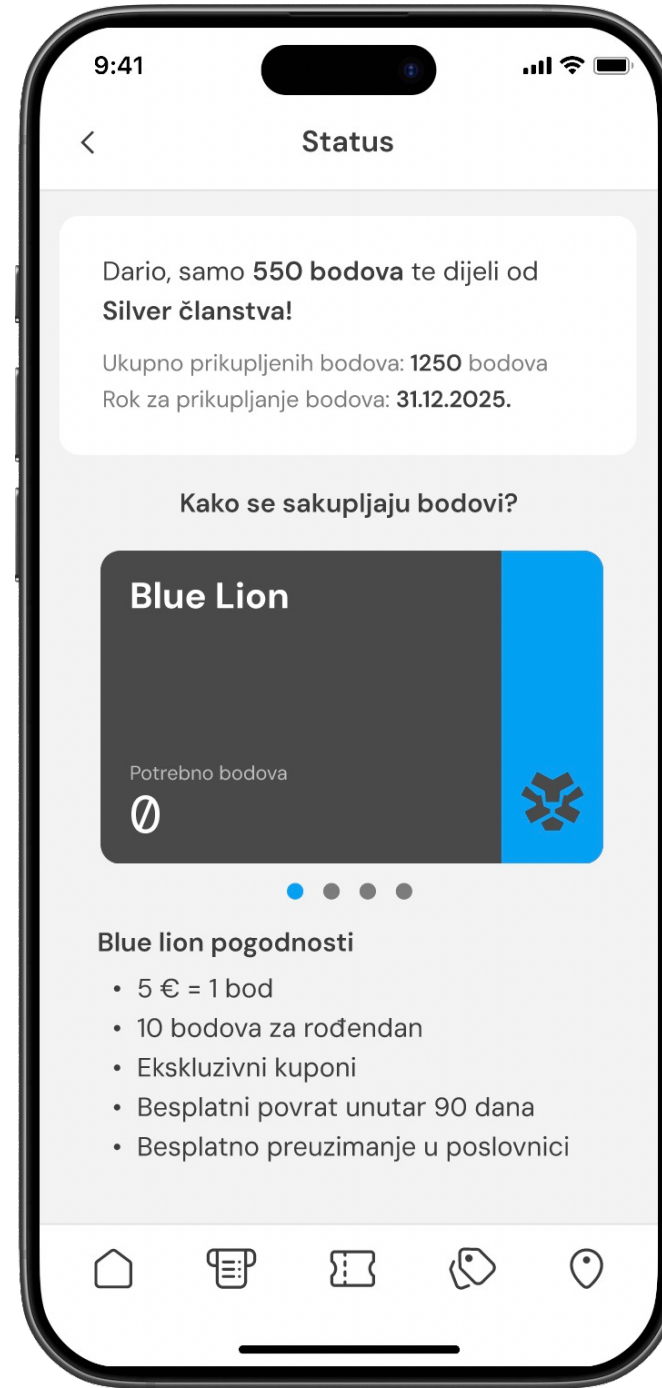
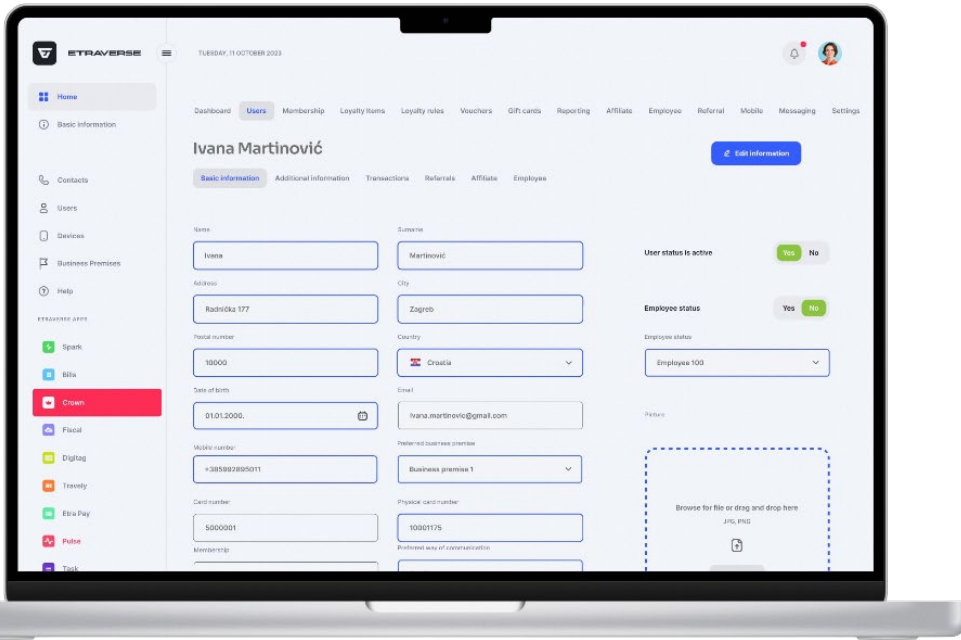


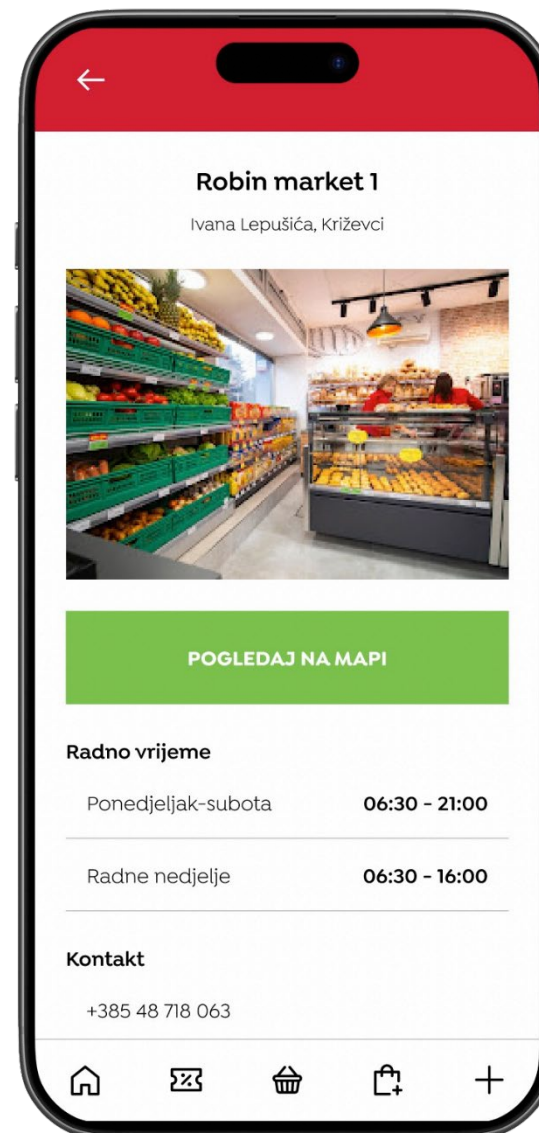
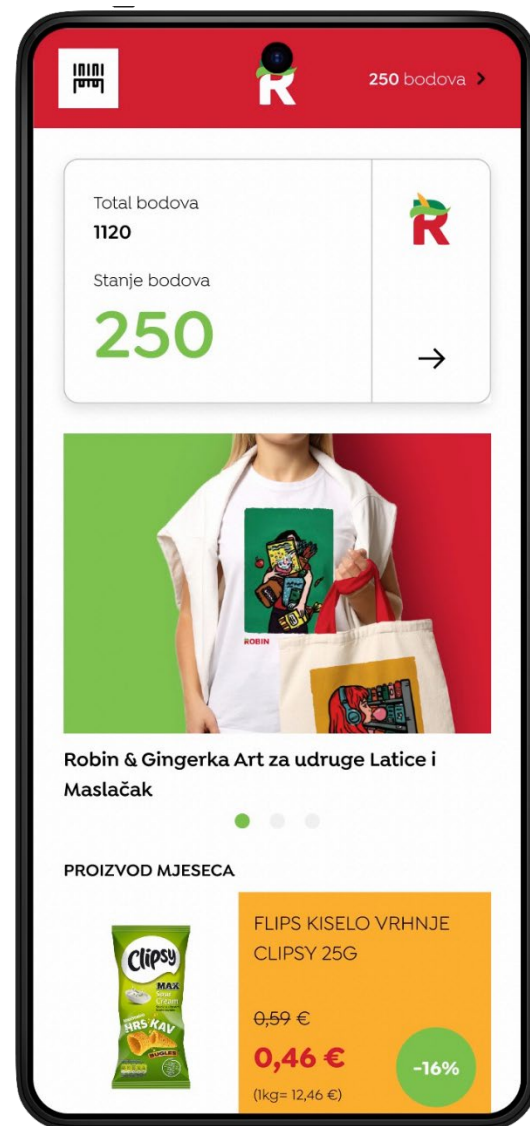
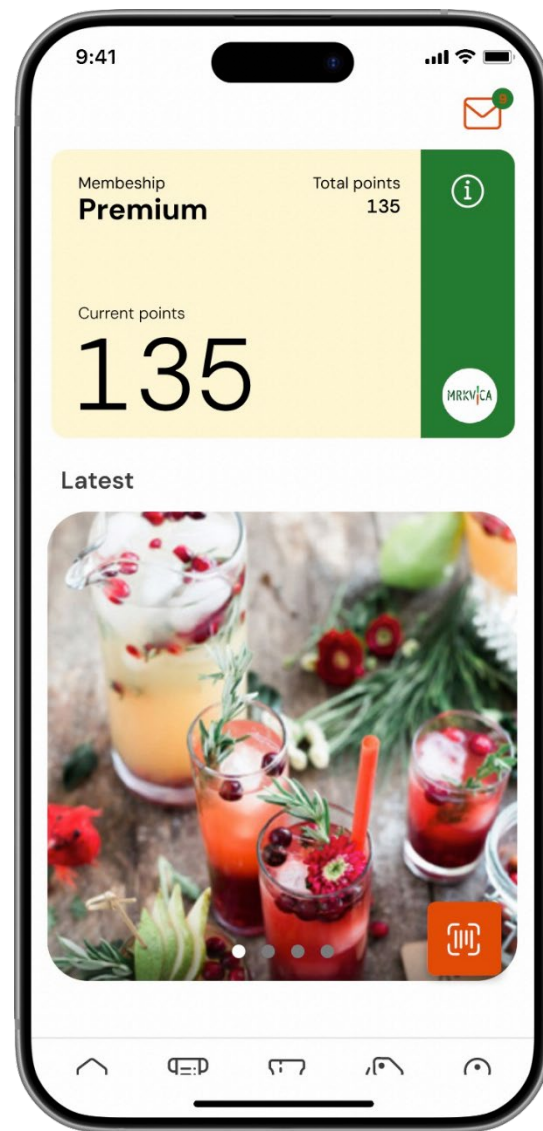


POLLEOsport

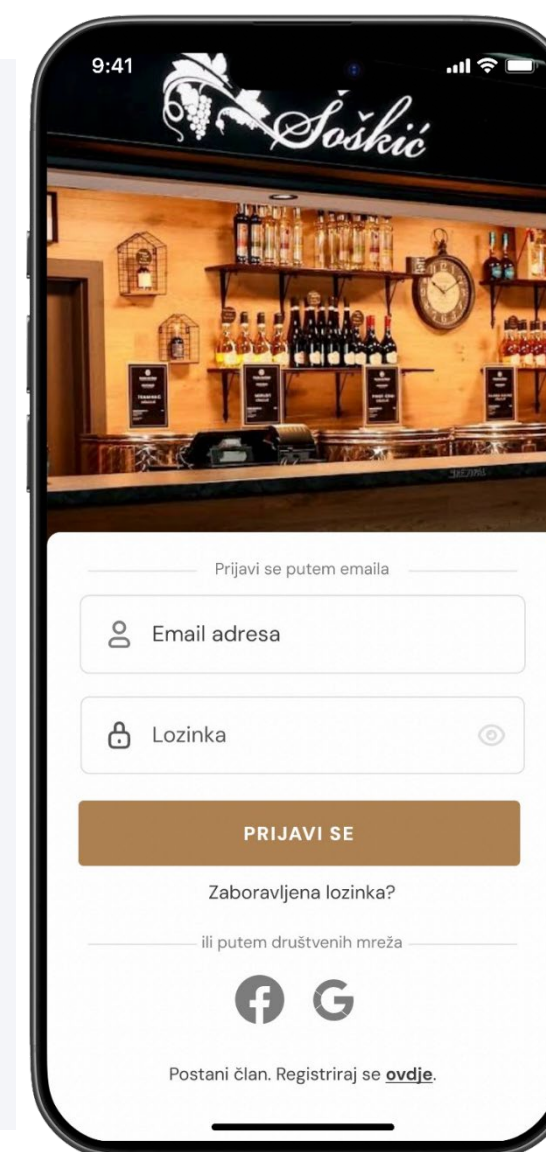


All CROWN elements in production
3 countries
ERP integration with cash register
More than 130.000 Loyalty Leo club members





All CROWN elements in production ERP integration with cash register Cover More than 80 retail locations Zagreb and Koprivničko-Križevačka County

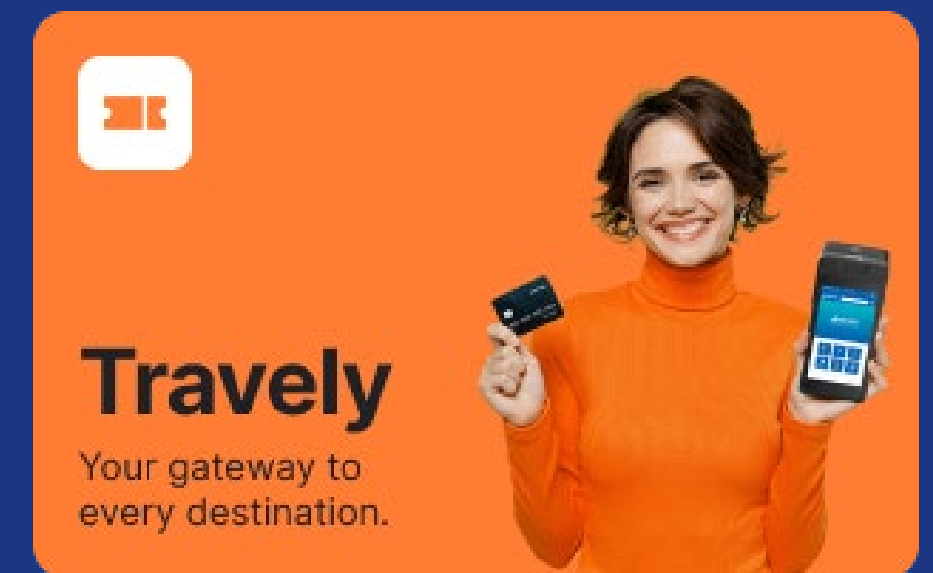


TRAVELY – success stories

TRAVELY Lite

TRAVELY – multi-channel
sales and reservations

From A simple mobile solution for ticket sales using a POS device inside the vehicle for scheduled passenger transport to an Advanced cloud platform for multichannel ticketing, validation, pricing, and passenger transport management.



TRAVELY Lite – success stories

Autotransport Karlovac d.o.o.



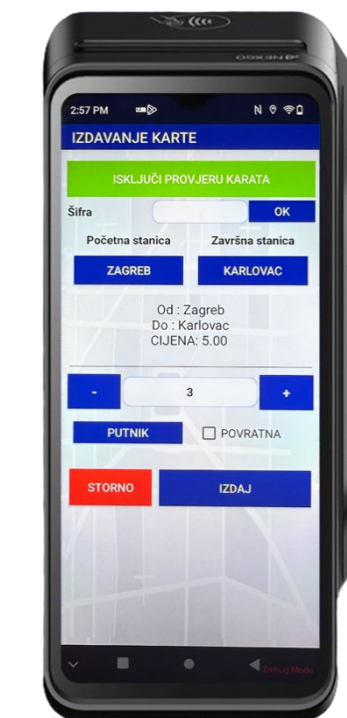
Maluks promet d.o.o.



Autoturist Samobor d.o.o.



Travelly Lite in production
 Nexgo and Sunmi terminals
 Pulse application
 EtraPay card Payment with NEXI CE
 Maintenance and field support



1. POLAZAK / DEPARTURE	RELACIJA / ROUTE	DATA / DATE	VRIJEME / TIME	PERON / PLATFORM	SIJEDALO / SEAT	QR
	ZAGREB AUTOBUSNI KOL-SESVETE	12.09.2023	07:30		A-01	
PREVOZNIK / CARRIER	NOVA 2 d.o.o.	KATEGORIJA / POPUST / CATEGORY AND DISCOUNT	Osnovna cijena / Basic price			CIJENA / TOTAL
		0.00%				3.46 € 26.07 kn

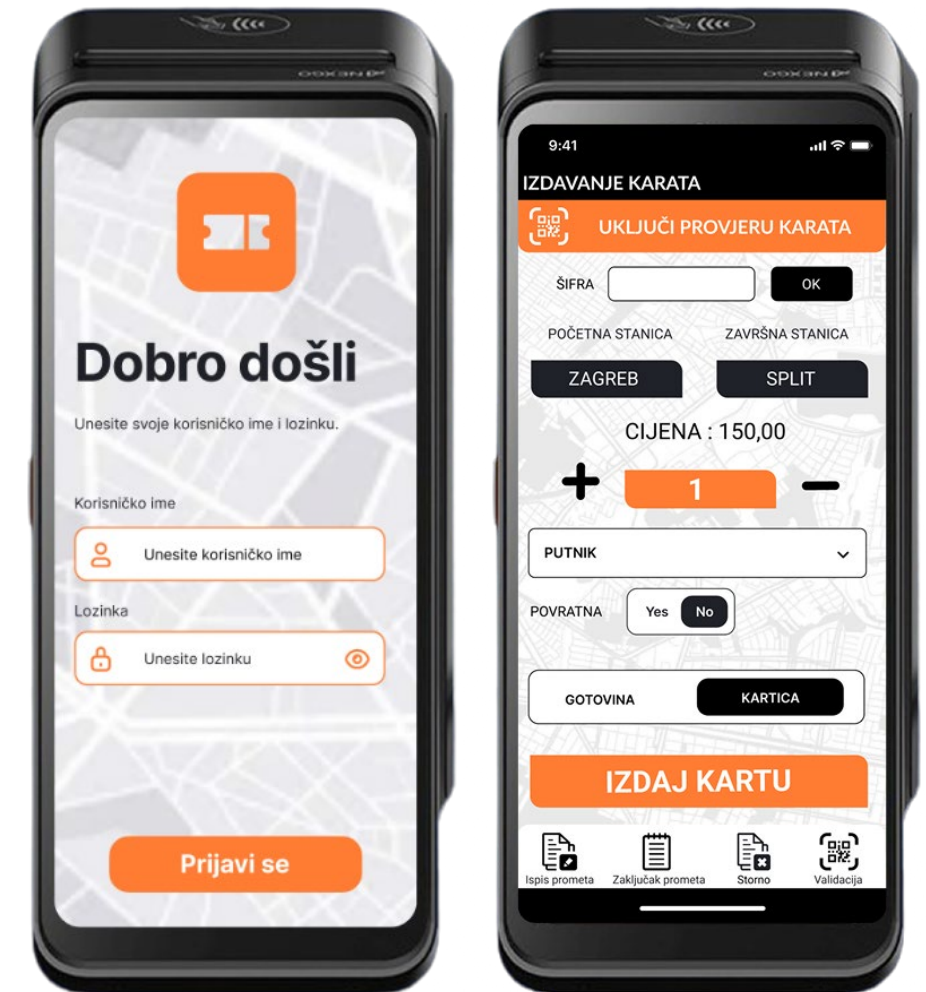
TRAVELY– success stories

Pleso prijevoz d.o.o.



In development:
Integration with other carriers and modes of transport (multimodal transport)

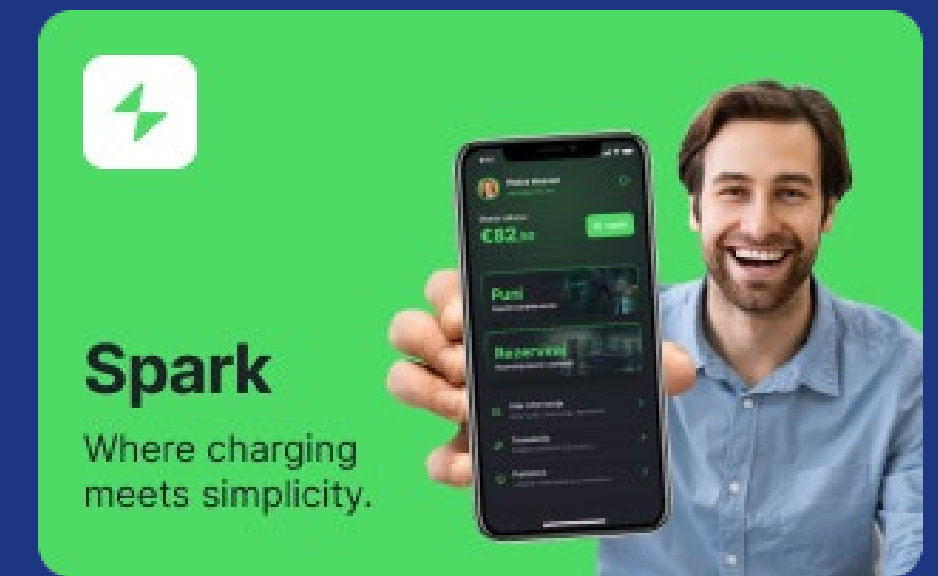
Travel in production
Airport Shuttle Transportation in biggest CRO cities
Nexgo terminals
Pulse application
EtraPay card Payment with NEXICE
Maintenance and field support



EtraPay – success stories

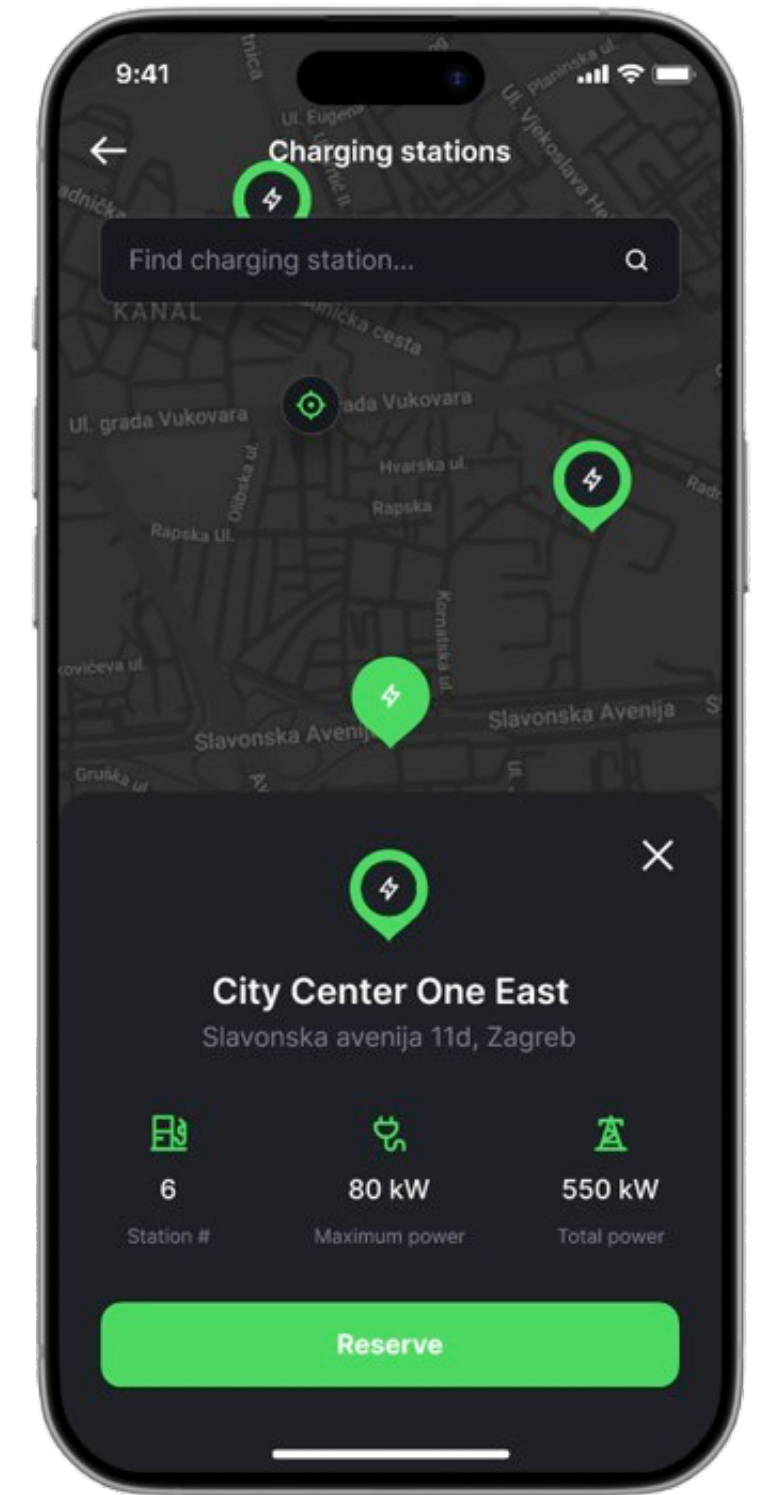
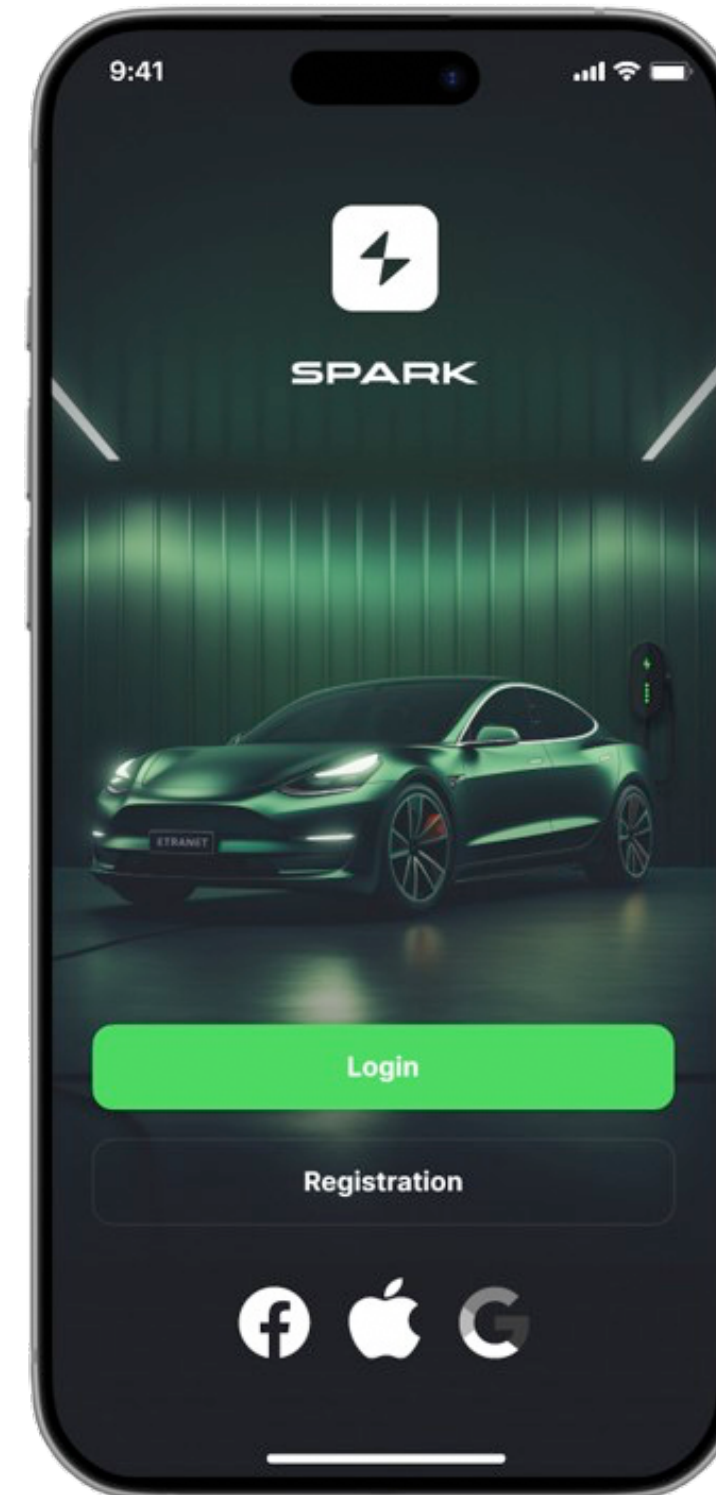
Spark – Where charging meets

Powering the future of mobility, with intelligent charging
and seamless integration across the EV ecosystem



SPARK – success stories

Novamina Innovative Technology center d.o.o.



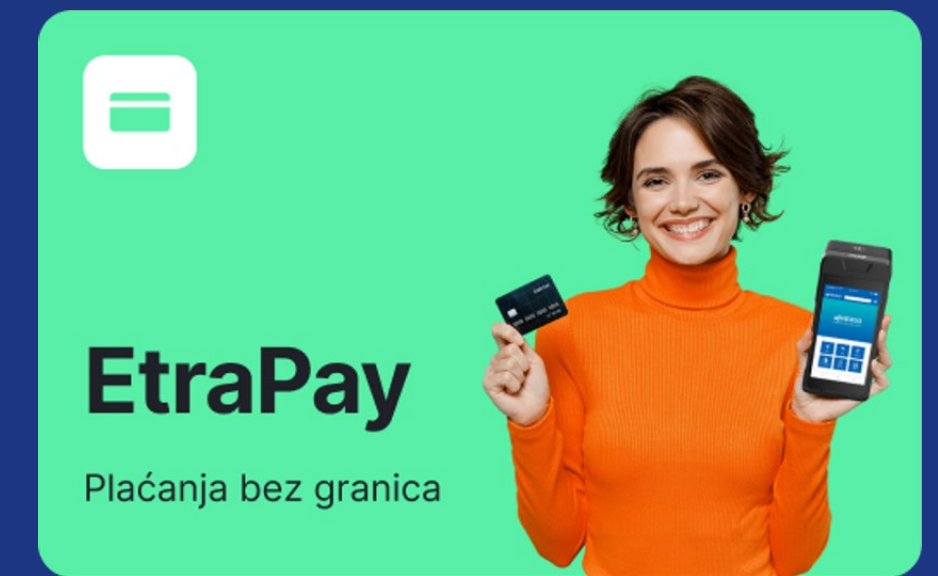
SPARK— success stories



EtraPay – success stories

EtraPay – SmartPOS payment solution

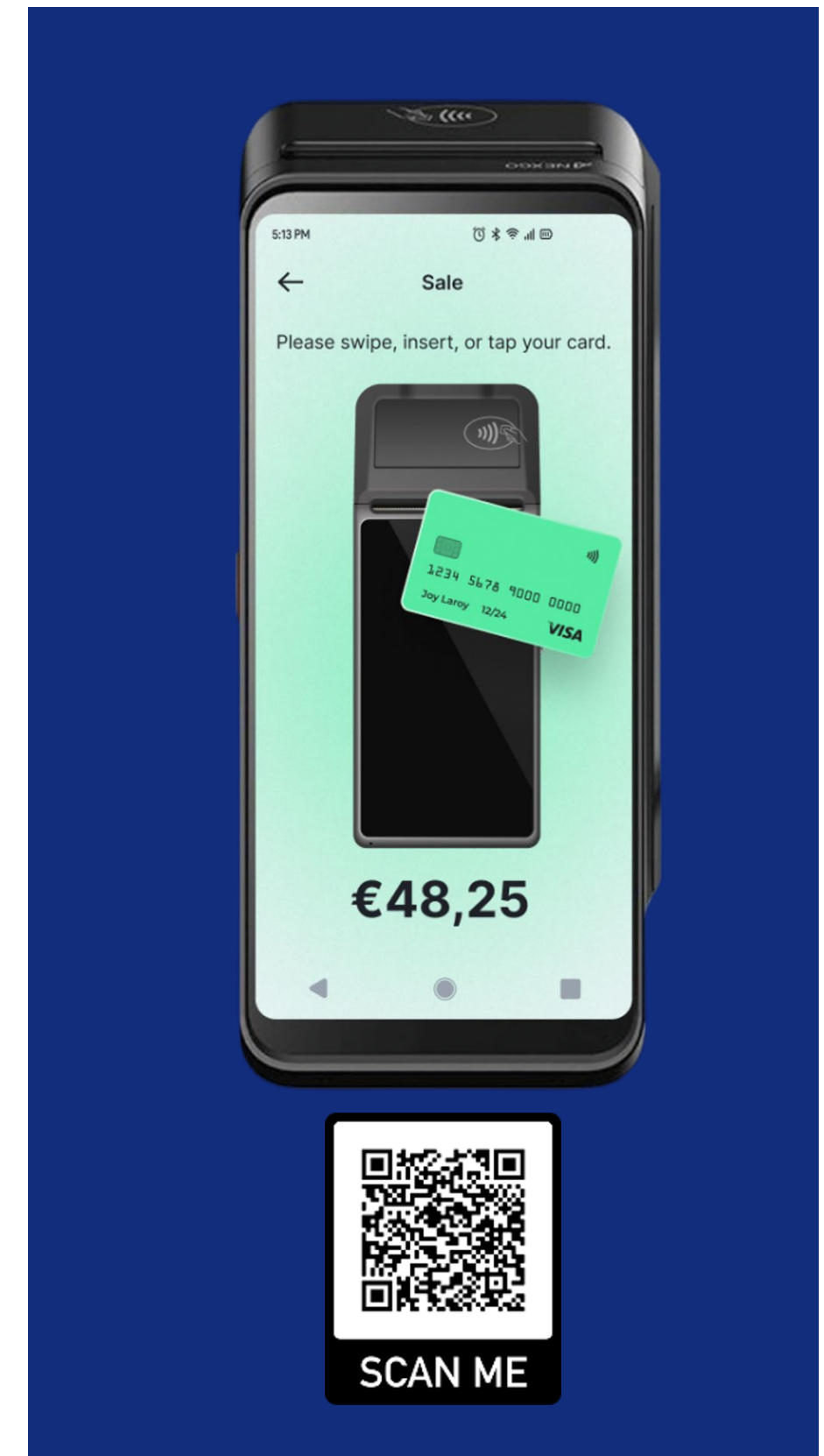
Powering the future of payments, with powerful analytics and integrated with vertical market app ecosystem.



SŽ – Potniški promet



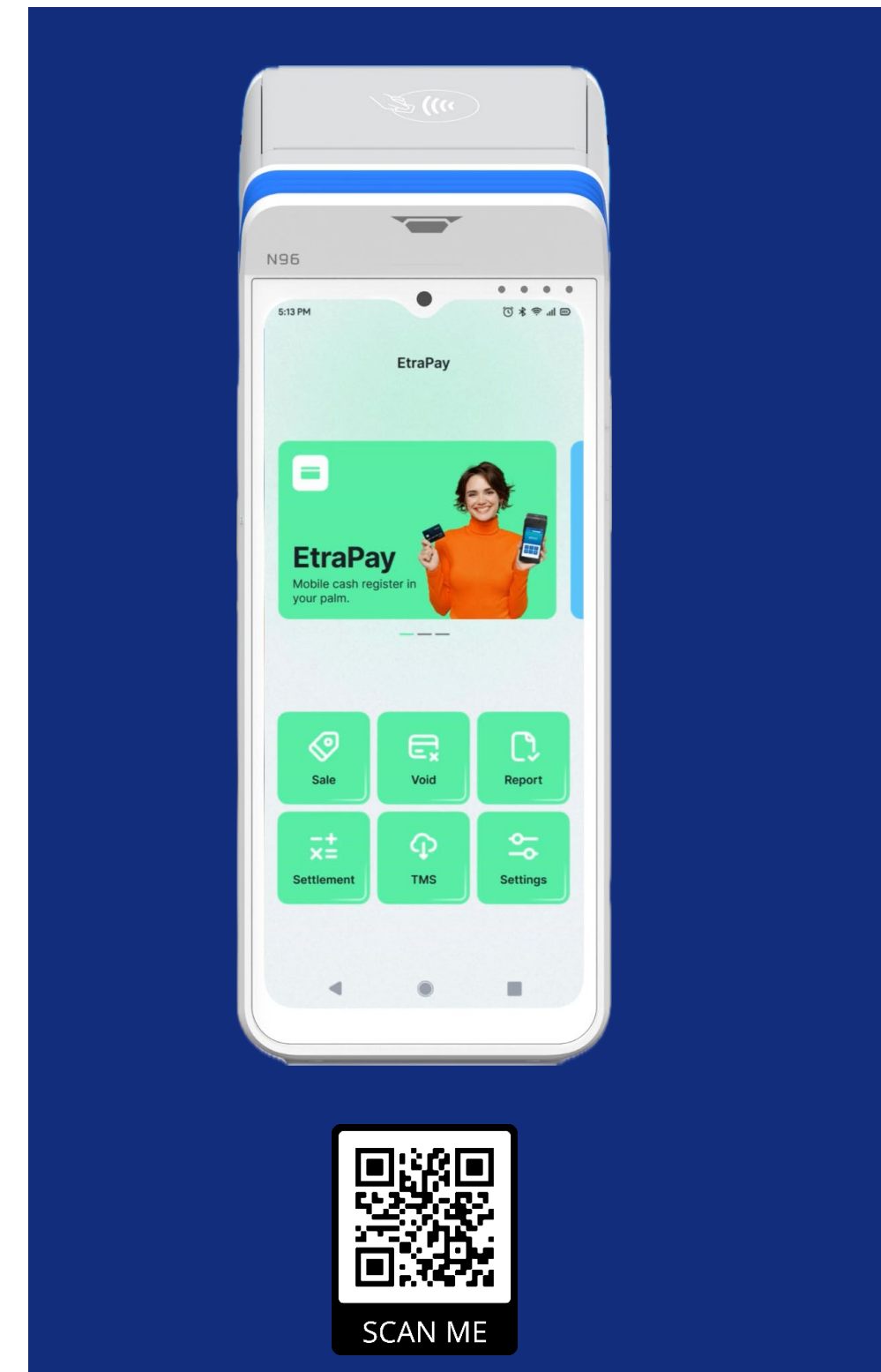
- 520 Nexgo N86 terminals
- EtraPay application – certified with NLB bank
- TMS
- Pulse application
- Additional accessories (charging stations, terminal cases)
- Maintenance and field support



Željeznički prevoz Crne Gore

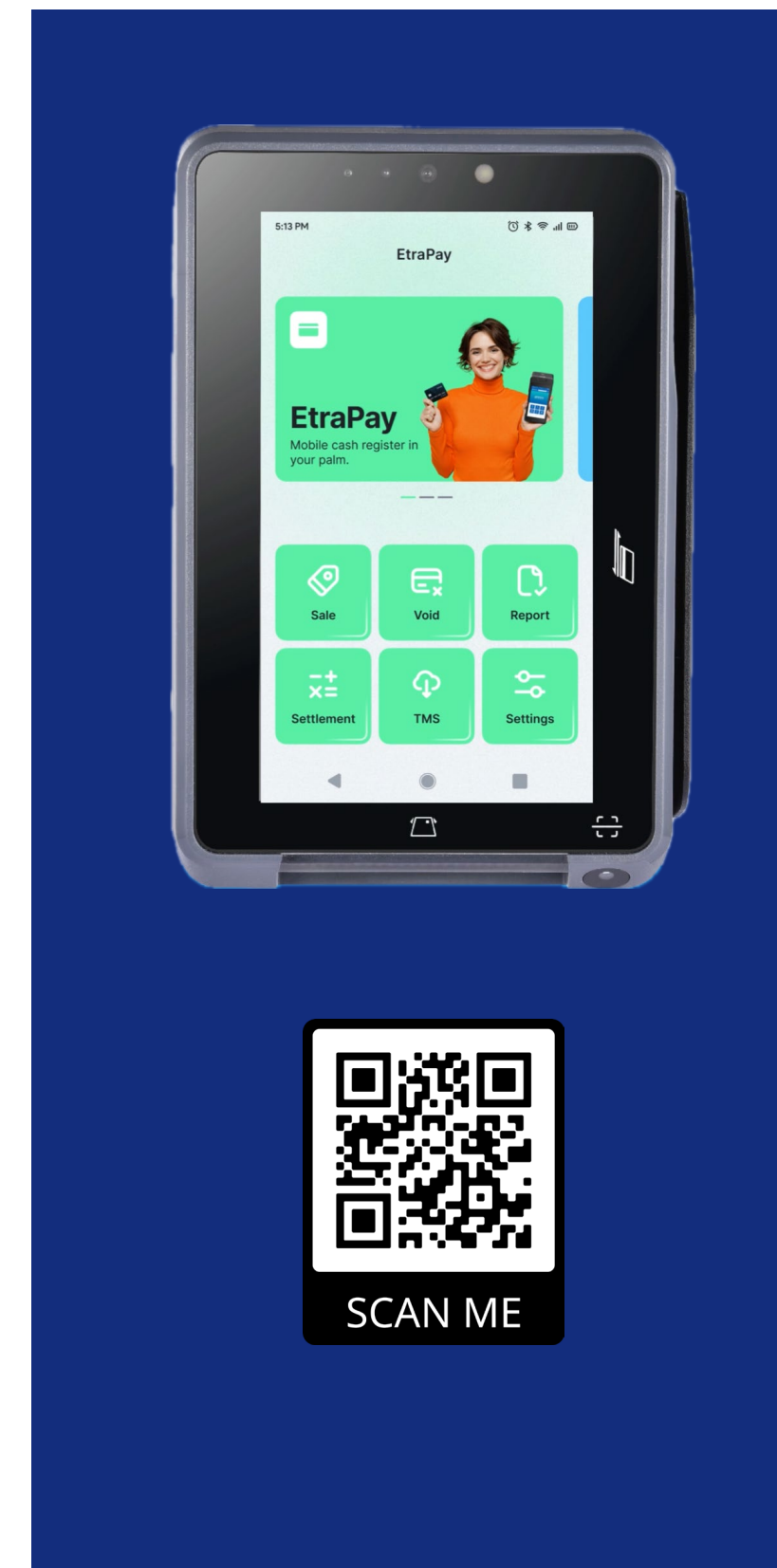
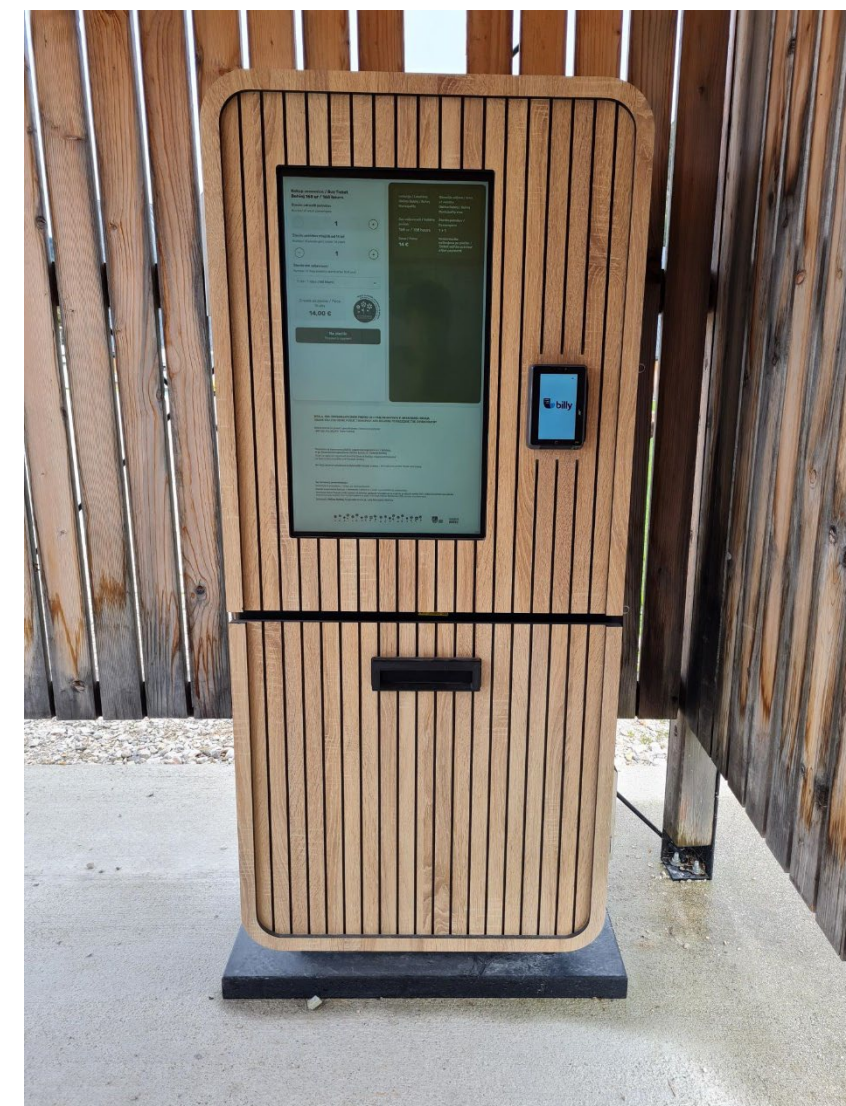


- 40 Nexgo N96 terminals
- EtraPay application – certified with CKB bank
- TMS
- Pulse application
- Additional accessories (terminal cases)





Općina Bohinj



- 3 Nexgo UN20 4G terminals
- 3 self-service kiosks for outdoor use
- EtraPay application – certified with NEXI CE
- TMS



Buckaroo B.V.

One of the leading providers of payment solutions.

BUCKAROO

What?

- Hardware distribution and setup: inspection, firmware/ app installation, TLS certificate configuration
- Software: ETRANET thin client payment application on Nexgo Linux and Nexgo SmartPOS terminals
- **NEW** → Secure key injection management: secure key injection via ETRANET's PCI PIN certified infrastructure → 500+ terminals monthly

Why?

Ensures secure, compliant device preparation for Buckaroo, enabling faster deployment, stronger security, and greater flexibility for merchants and partners.

ABOUT US

We are ETRANET Group

The trusted choice of banks, telecoms, institutions,
and leading companies in the EU and CEE region.



ETRANET Group



Strong & and longlasting experience in the field of electronic transactions since 1998



Main activities: Solutions for card issuance and acceptance, POS/POI systems, cloud-based business solutions, customer support, field maintenance and service operations

Consulting and support: Card issuance, card personalization, card acceptance, contactless payments, and retail solutions

Cartes 2013: Ingenico Award for Best Application – (Mini fiscal cash register for Croatian Telecom on the Telium2 platform)

Created and developed 'e-card' – the world's first Diners chip card

Top 5 Croatian companies (nominated for the Golden Kuna Award)

Ernst & Young: Nomination for Entrepreneur of the Year

Key to success

**CHOICE OF BANKS,
TELECOMS AND
LEADING COMPANIES IN
EU AND CEE MARKETS**

**TEAM: 50+EXPERTS AND
ASSOCIATES**

PARTNERS:

ingenico
GROUP



NEXGO **SUNMI**

THALES



Our innovative solutions used in the region and EU markets:

EtraPay – EFTPOS cashless payment systems (EMV open loop, closed loop, pre-paid)

Bills – Cash register POS/online solution integrated with our own payment systems

DigiTag – Digital electronic shelf labels

Crown – Next-generation loyalty solution

Travely – Digital sales solution for passenger transport

Spark – Electric vehicle charging solution

Fiscal – Online (Cloud) invoicing and fiscalization

Local Services – Full support, POS/EFTPOS field services, maintenance, and call center support

Reference



Some of our loyal clients:

RECENT
CLIENTS



NLB Banka



Grad Šibenik

WE WILL BE MORE THAN HAPPY TO ANSWER ALL YOUR QUESTIONS

How to contact us



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