



Infrastructure Meets Security

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Huawei: Leading provider of ICT infrastructure and smart devices

Vision and mission

Bring digital to every person, home and organization
for a fully connected, intelligent world



213,000
employees



53.7%
of employees work in R&D



63.8%
of employees outside
China hired locally



170+
countries and regions

Huawei In Serbia, For Serbia, Continue to strengthen investment



21+ years

200 +

Employees

80% +

Employees Localized

14M +

Accumulative tax amount in the past 3 years

130M+

Accumulative amount of local procurement in the past 3 years

Technological Innovation and Social Responsibility In Serbia



Talent cultivation

- ✓ University of Kragujevac student team won the Grand Prize at the 9th Huawei ICT Competition
- ✓ 500+ Online Training (Elementary)
- ✓ 150+ Future Seeds (High School)



Social Responsibility

- ✓ 15M RSD Scholarship for 7 schools
- ✓ 20M RSD Huawei ICT teaching demonstration equipment for 2 university
- ✓ "1000 dream donation" , Huawei table for Kragujevac schools and hospital

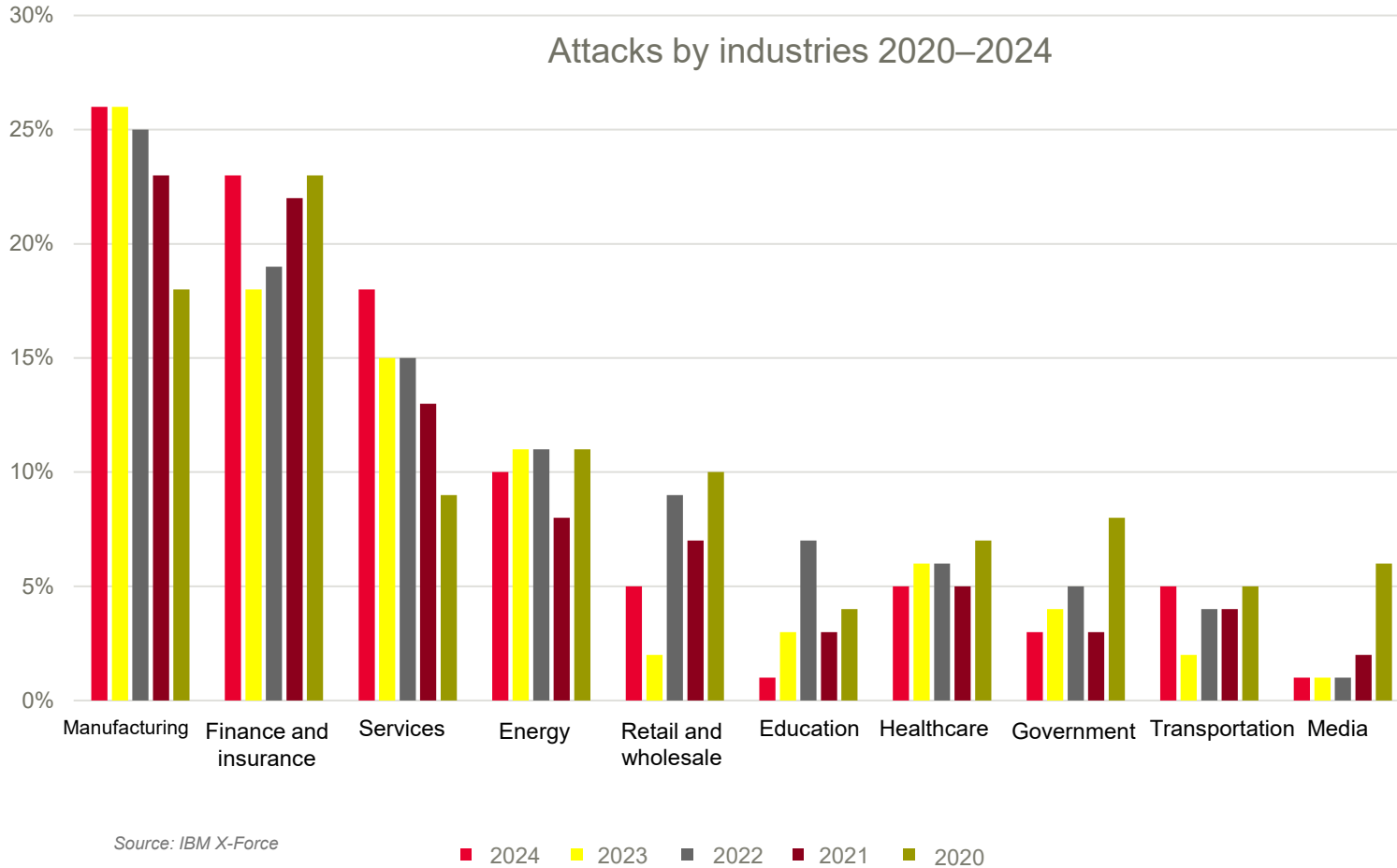


Digital Transformation

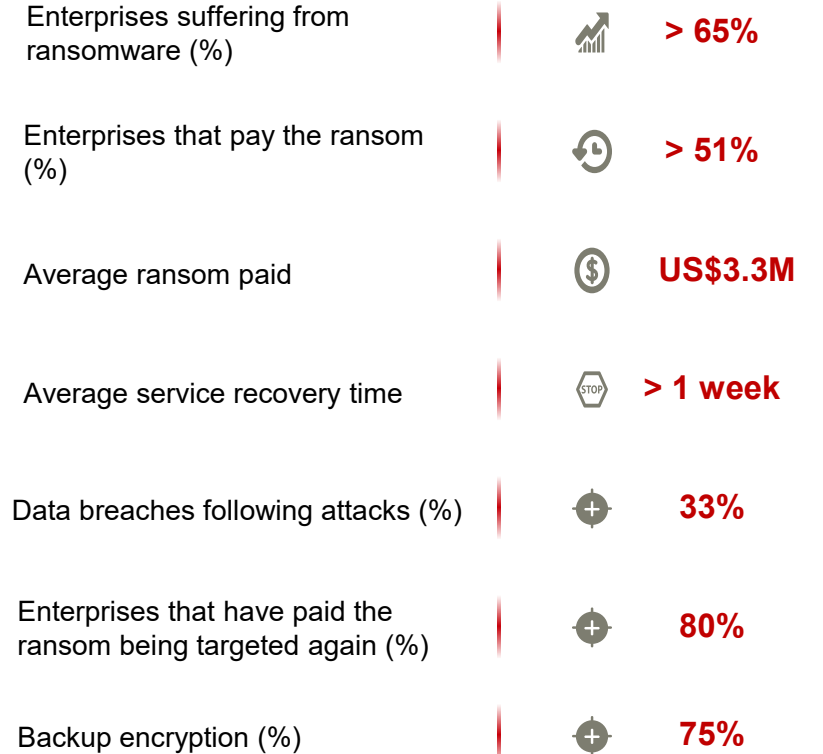
- ✓ Cooperation with 10+ ICT Academies , 30+ trainers and 400+ college students
- ✓ Connect 100 + Smart Campus and 150+Digital Village
- ✓ Innovation Center Belgrade

Ransomware Attack Trend in the Global Industry

Financial industry: 2nd most targeted for 5 consecutive years

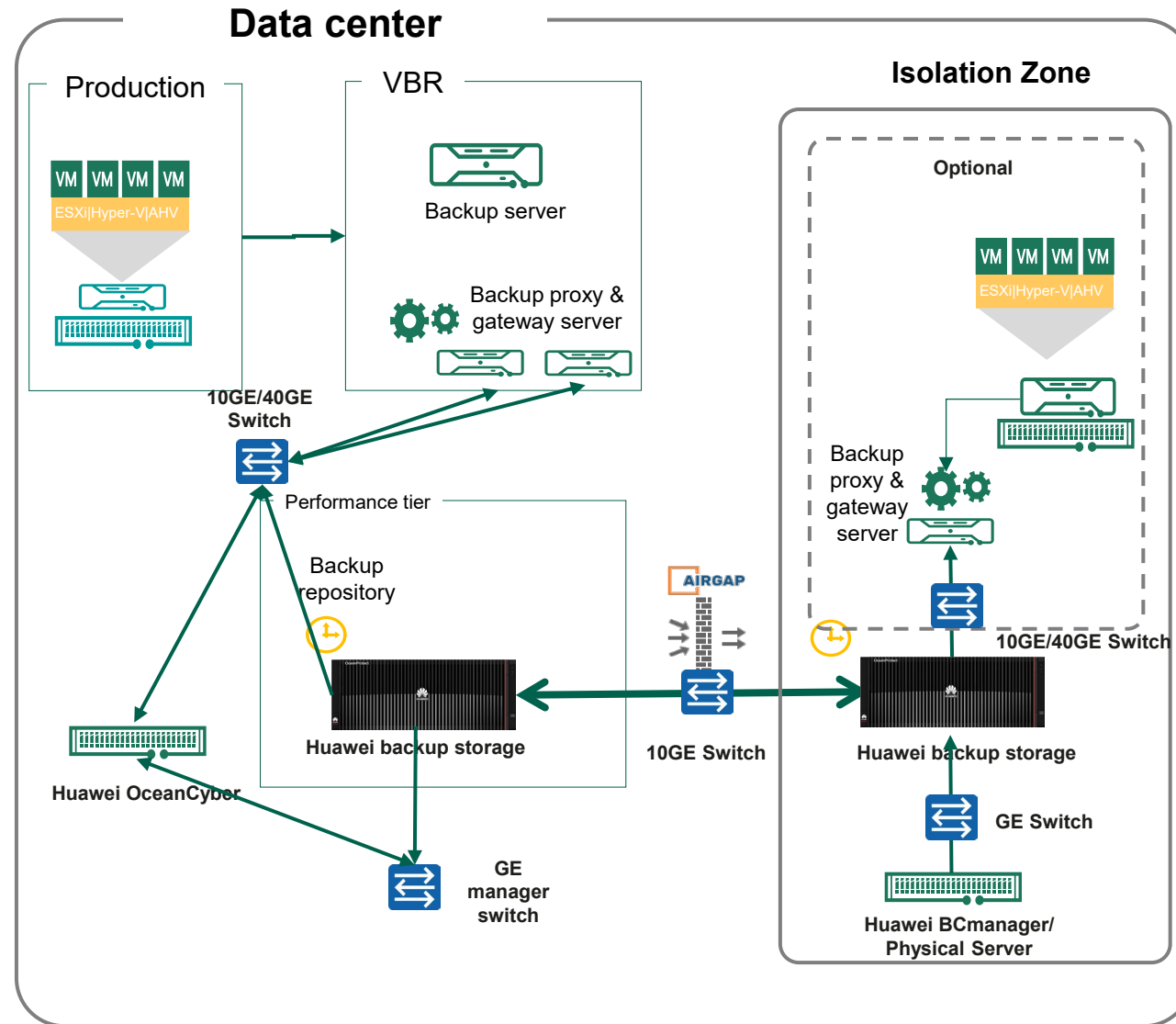


Enterprises surveyed in 2024



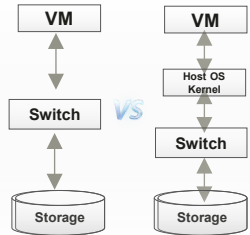
Source: IDC 2022, Sophos 2024

Huawei OceanCyber + OceanProtect AirGap Solution



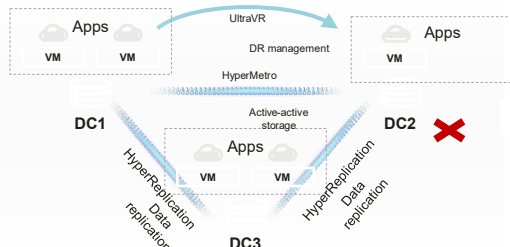
DCS: The Optimal Choice for Virtualization

Leading performance



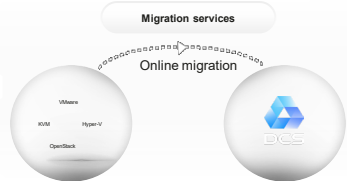
Optimal VM performance with I/O passthrough
90 μs VS **200 μs**

High resilient architecture



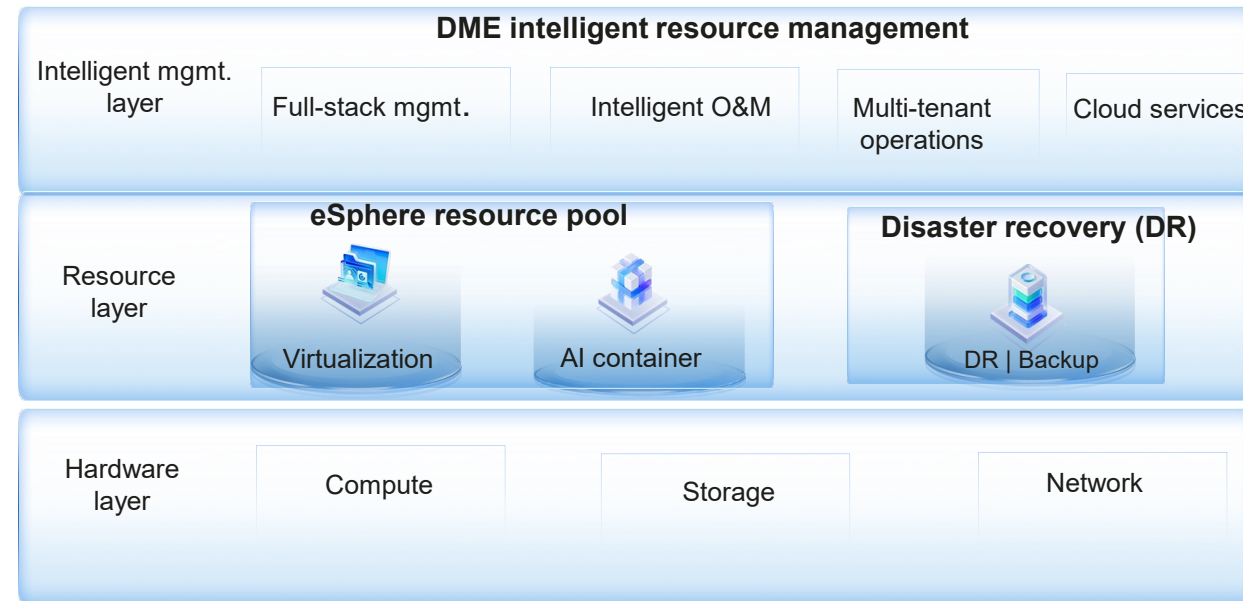
Active-active DR for 10,000 VMs
< 15 mins VS **> 30 mins**

Smooth migration



Migration Speed: 700 MB/s Concurrent
 Single Task

150MB/s VS **100MB/s**



15,000+
 Global customers

2025: 14 cases
10k+ VMs migrated each

2nd
 in global virtualization market

Naveum Swiss MSP

TCO: 40% ↓
 O&M efficiency: 50% ↑

COE government in South Africa

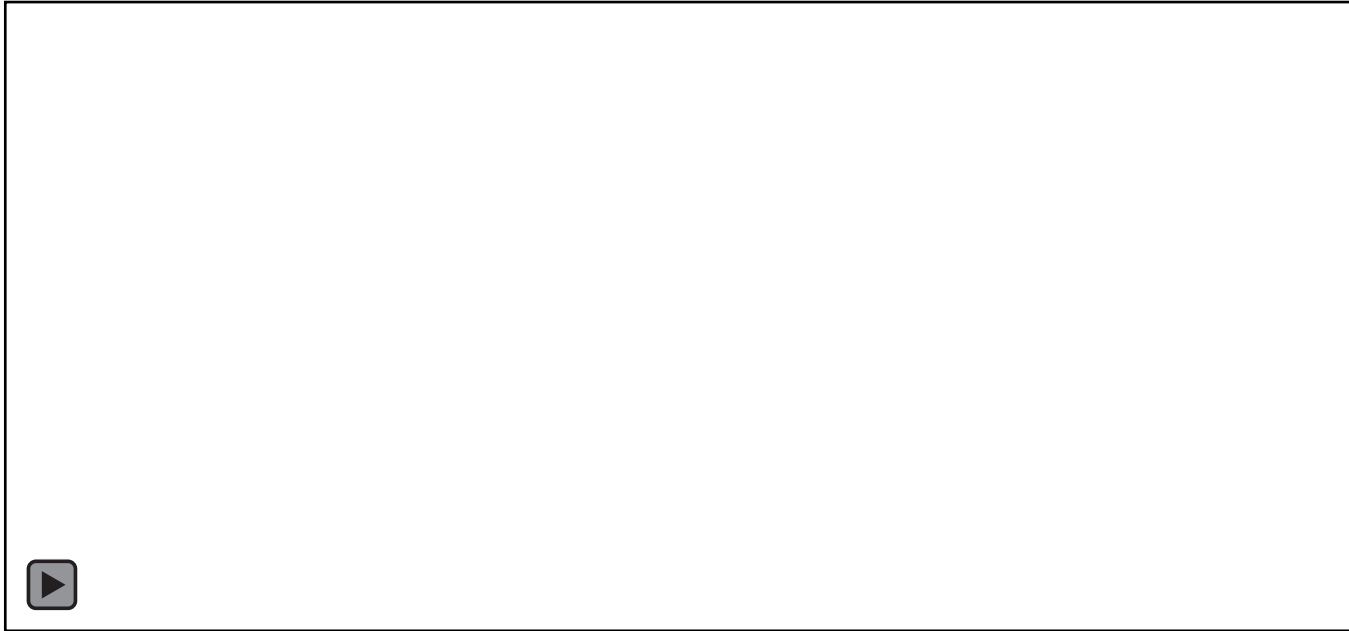
Performance: 400% ↑
 7/24 availability

A top bank in Asia Pacific

Seamless migration of 10,000 VMs

* IDC 2025H1

Naveum (Switzerland): Building an Efficient Foundation for Basic Services with DCS to Achieve Revenue Increase



"It covers all the bits and pieces — from backup storage to production storage to overall networking equipment."

-Yves Lauber, CTO of Naveum

- **Full-stack virtualization solution:** unified resource view on DME
- **Lower TCO:** perpetual license + SnS (by CPU socket) for virtualization software
- **Solid foundation:** DCS + OceanStor Dorado + OceanProtect Appliance for optimal backup and DR capabilities

Lower TCO

- **60% lower three-year TCO** with a more favorable license model

Full-stack management

- 1-minute notification,
- 3-minute demarcation,
- 5-minute fault locating,
- and automatic fault detection

High reliability

- **Instant VM recovery** and **minute-level SLA**

Top Italian Bank: Intelligent Application to Provide Ultimate Services and Simplify O&M

Customer Information



8,000+ Employees



Service Cross 20+ Countries

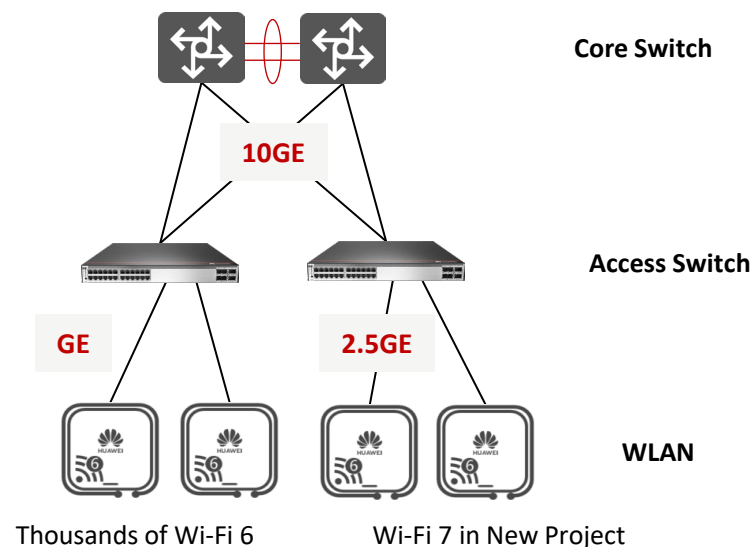


40M+ Clients



Huawei Solution: 5,000+ Wi-Fi APs Delivered

iMaster NCE + iMaster NCE CampusInsight NMS



Customer Benefits

Before

Now

Application Experience Upgrade

Frame freezing
in Teams video conferences



No Frame freezing
in Teams video conferences

VIP User Guarantee

Difficult to guarantee VIP user
experience



Excellent experience for VIP users, free
of impact of burst congestion

Intelligent and Efficient O&M

Invisible of service quality,
difficult fault locating



E2E real-time visualization of service
quality, fault remediation within minutes

German Top IT Service Provider : Modernizes Infrastructure with Intelligent and Open Technologies

The Largest Central IT Service Provider for the Banks Finance Group in Germany

348
Member Banks

12K+
Branches

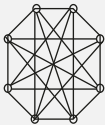
111 M
Accounts

71 M
Online Accounts

Customer Business Demands

Build Digital Operation Resilience Architecture

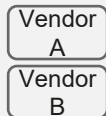
Business Orchestration Layer



Resilience & Autonomous



Standard & Secured



Multi-Vendor Technology

Geo-redundant Active-Active Data Center, Multi Layer High Availability Design



DC 1



DC 2



DC 3

Huawei Value: Fully Automated Resiliency in DCN and offices

Higher Reliability

Service Interruption
RPO = **0**

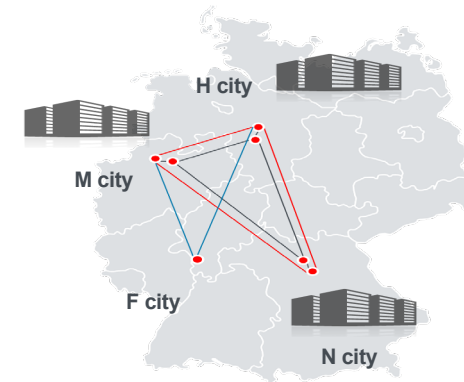
Multi DCs & Sites

Ultimate Performance

Service Provision
7days → 15min
Publish Host Routes
12K → 600K

Cost Efficiency

5 Years TCO **30%** ↘
Network Unit Price **50%** ↘



iMaster NCE

- Ultra Resilience Intelligent SD-Network



- Ultra Reliable Robust Storage

12K+ Branches and ATM

total **6** Data Center